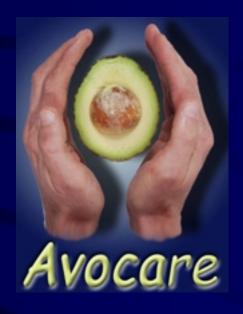
# Can consumers eat our avocados?



A partnership between AAGF, HAL, QHI, HortResearch, NZAGA, ripeners, retailers









## What consumers are buying!



## What consumers are buying?



### Avocare objectives

• Identify practices in the supply chain that contribute to poor quality on the retail shelf

Recommend improved practices

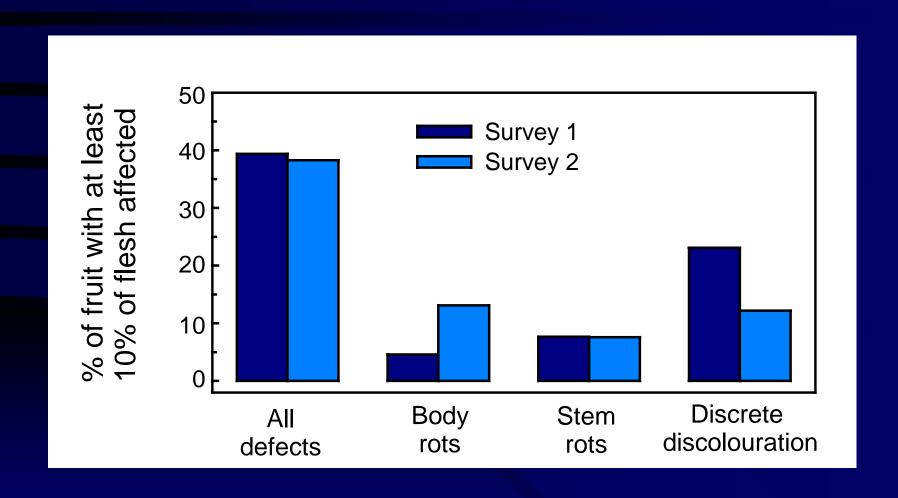


#### Avocare methods

- Two surveys
  - two weeks each
  - 6 stores; 3400 fruit
- Fruit sampled at different locations then ripened in the laboratory
- Quality of ripe fruit assessed
- Fruit history and movements recorded



## Defects incidence



#### Discrete discolouration - bruising

- Significant damage before ripener dispatch
- Significant damage pre-shelf
- Trends of increasing damage on shelf, but not consistent



## Impacts to softer fruit?



## Impacts to firm fruit?

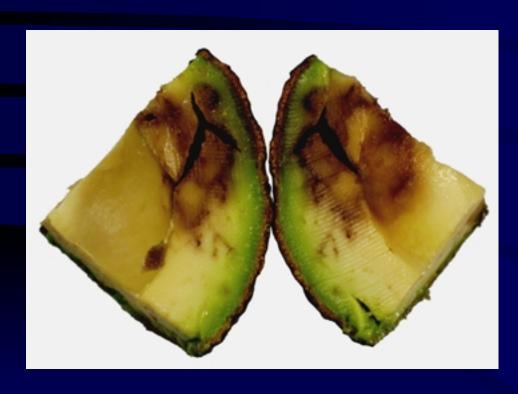


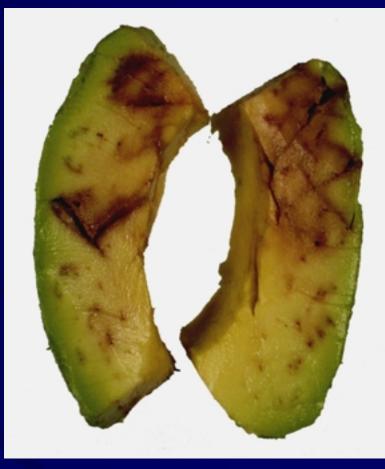
## 2nd survey discrete symptoms



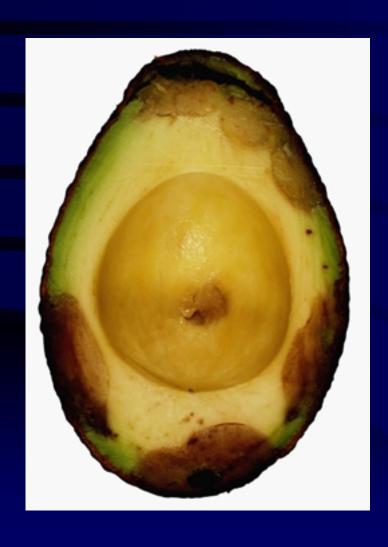


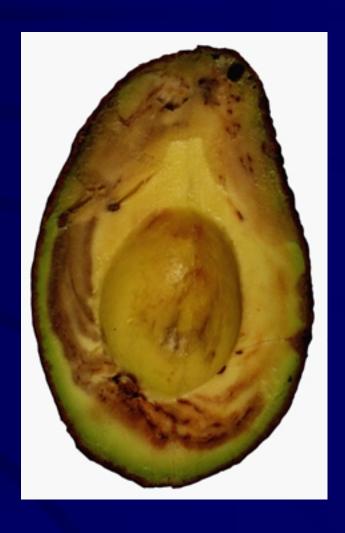
## 2nd survey discrete symptoms



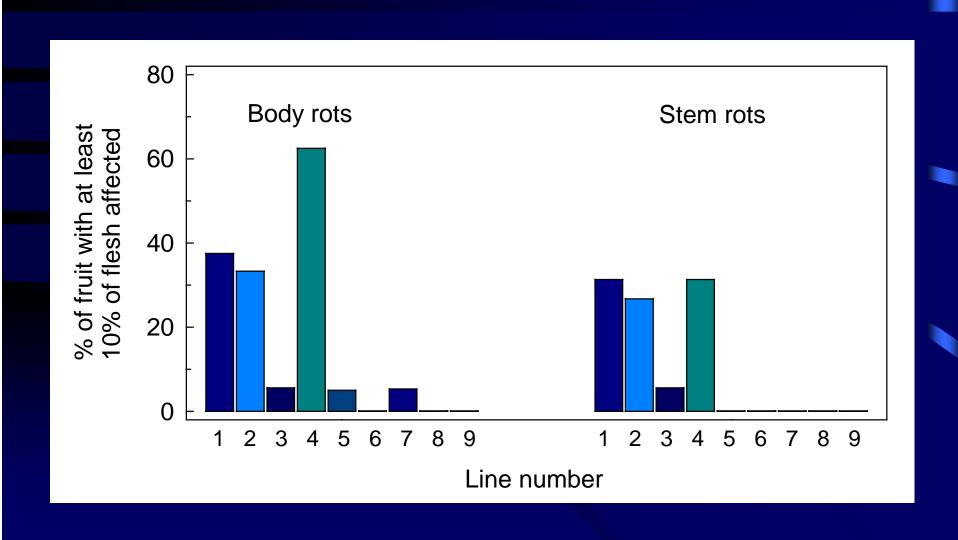


## Body and stem rots

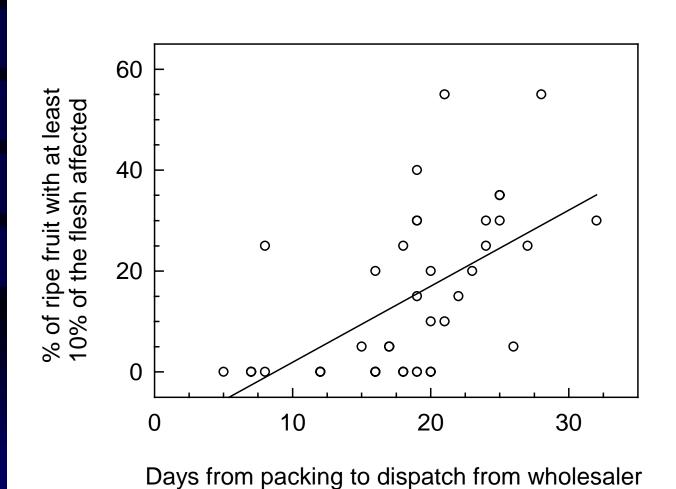




### Grower/packer practices



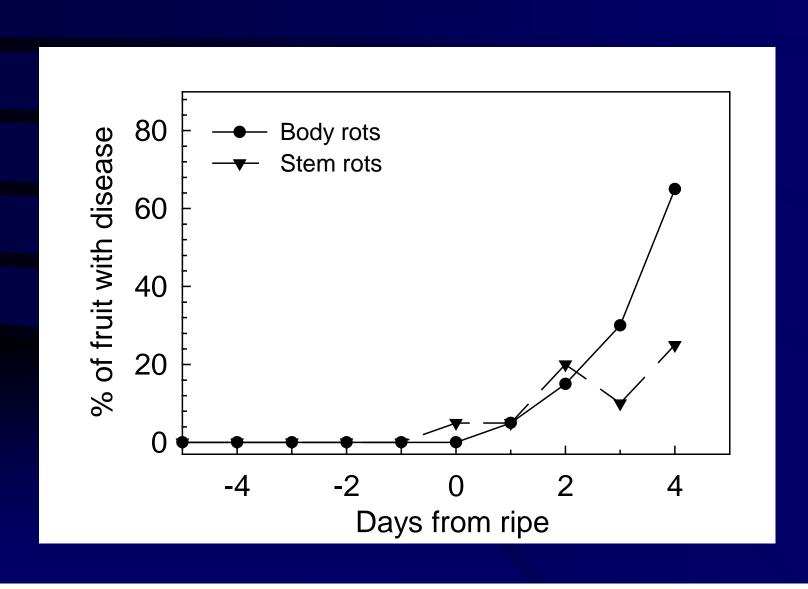
#### Rots - time in the chain



#### Time in the chain

Stage	Average	Range
Grower to wholesaler	4	1-12
Holding before ripening	4	0-14
Ripening	4	2-6
Ripening to dispatch	3	0-21
Ripener dispatch to store	1	1-5
Store cold room	2.5	1-7
Shelf	3.5	1-11
Total tim e	22	

## Fruit age and rots



## Packaging



Body rots and diffuse less in open top trays

Bruising no worse in open top trays



#### Pallets at the distribution centre





#### The challenges - bruising

- More careful handling
  - during harvesting and packing
  - during distribution/marketing
  - improved training at DC and store
- Improved packaging
  - − reduce carton collapse ঽ re-stacking
  - absorb impacts



#### The challenges - rots

- Better management
  - on farm
  - in packhouse
- Correct holding and ripening conditions
- Reduce time in the system
  - stock rotation
  - COORDINATED SUPPLY (integration)
    - communication



#### The challenges - consumers

#### Education

- Rots
  - consume before over-ripe
  - holding conditions
- Bruising
  - carry carefully



#### Conclusions

- Bruising
  - can occur at all stages
  - softer fruit more sensitive
- Rots
  - grower/packer practices
  - time in chain
  - stage of ripeness (consumer education)



## The challenge of the balance

