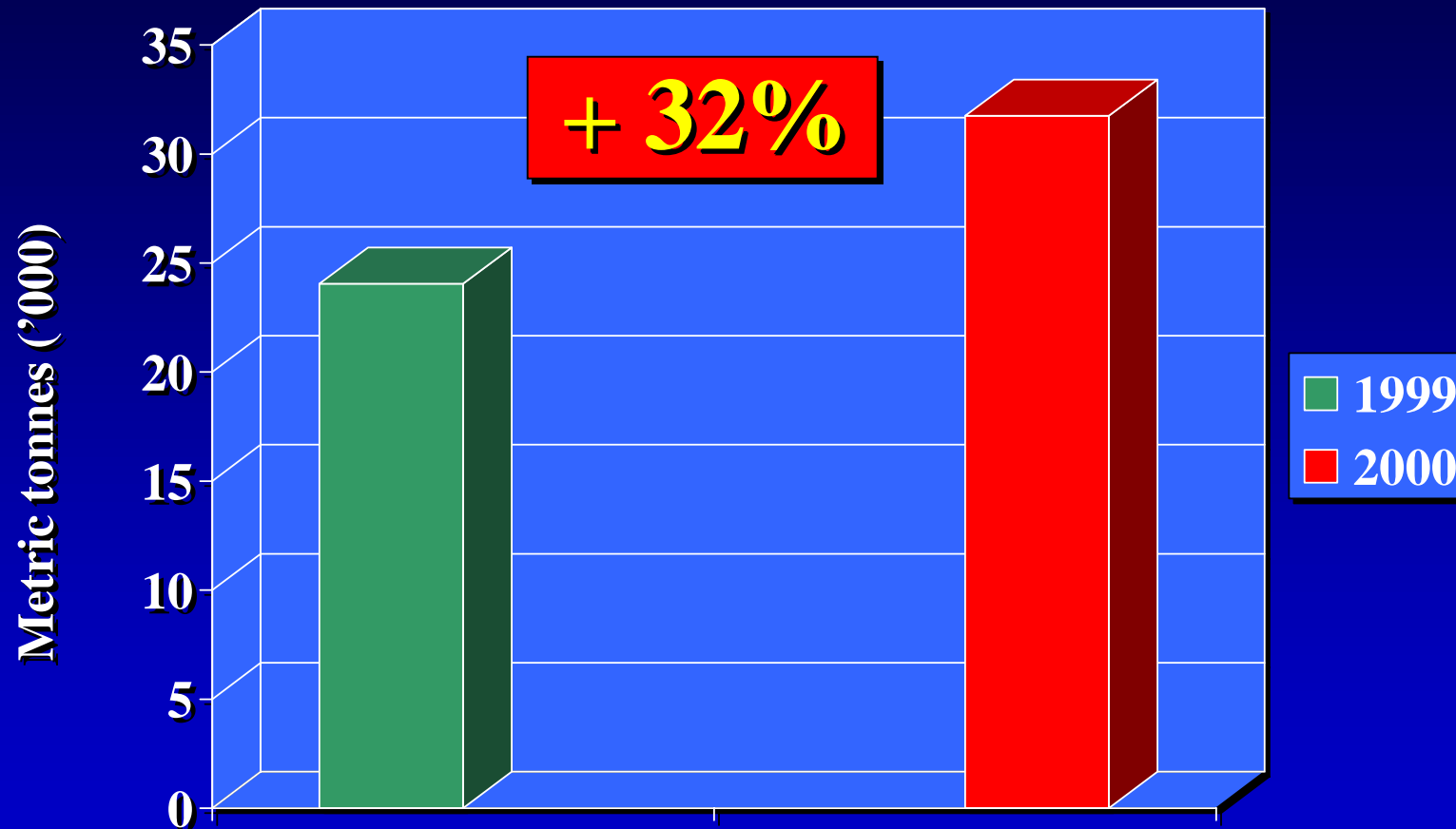


# **ADOPTION OF FIELD PRACTICES TO ASSIST IN EXPANDING AVOCADO MARKETS**

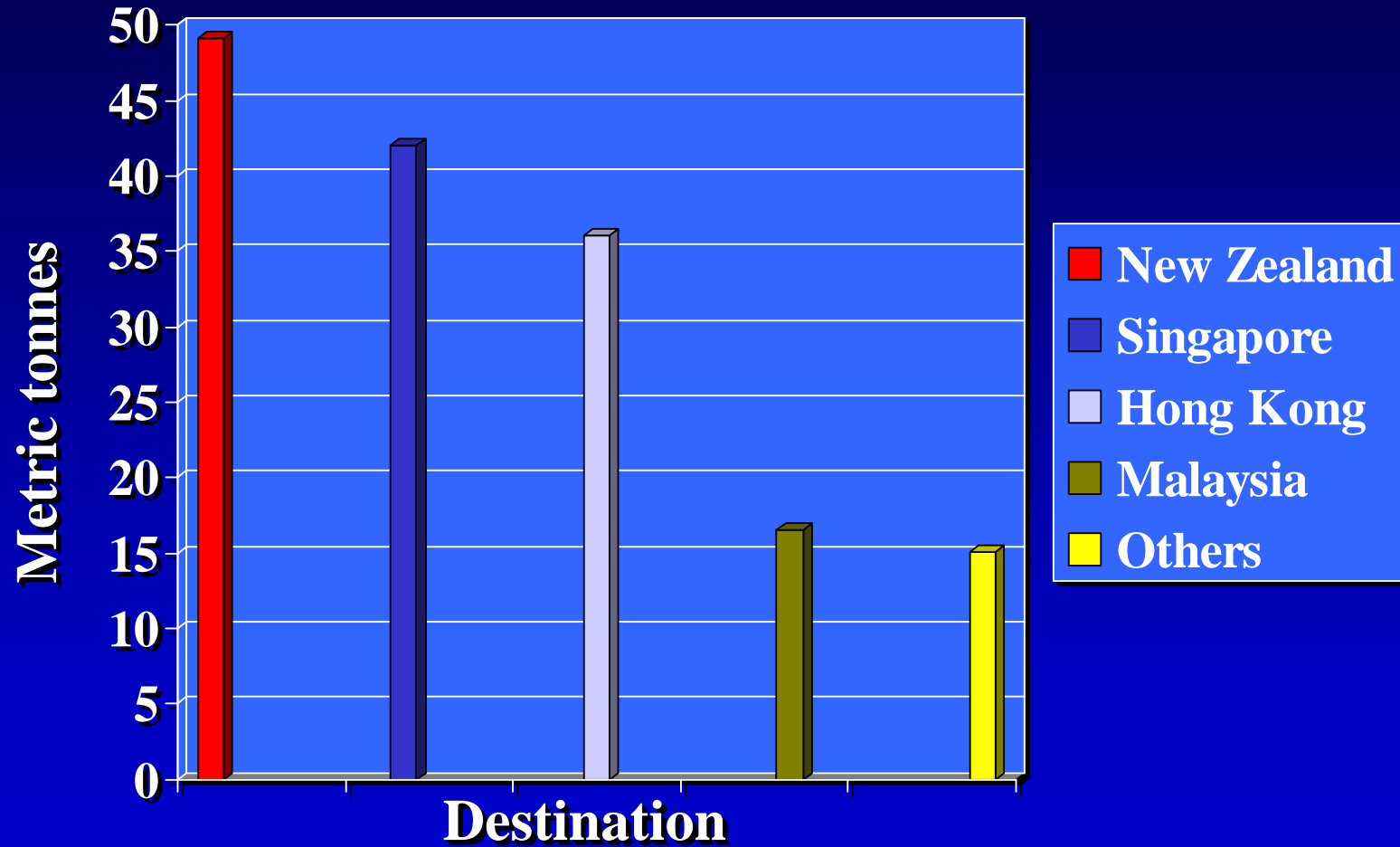
*Tony Whiley, Queensland Horticulture Institute*

# Growth in Australian Production



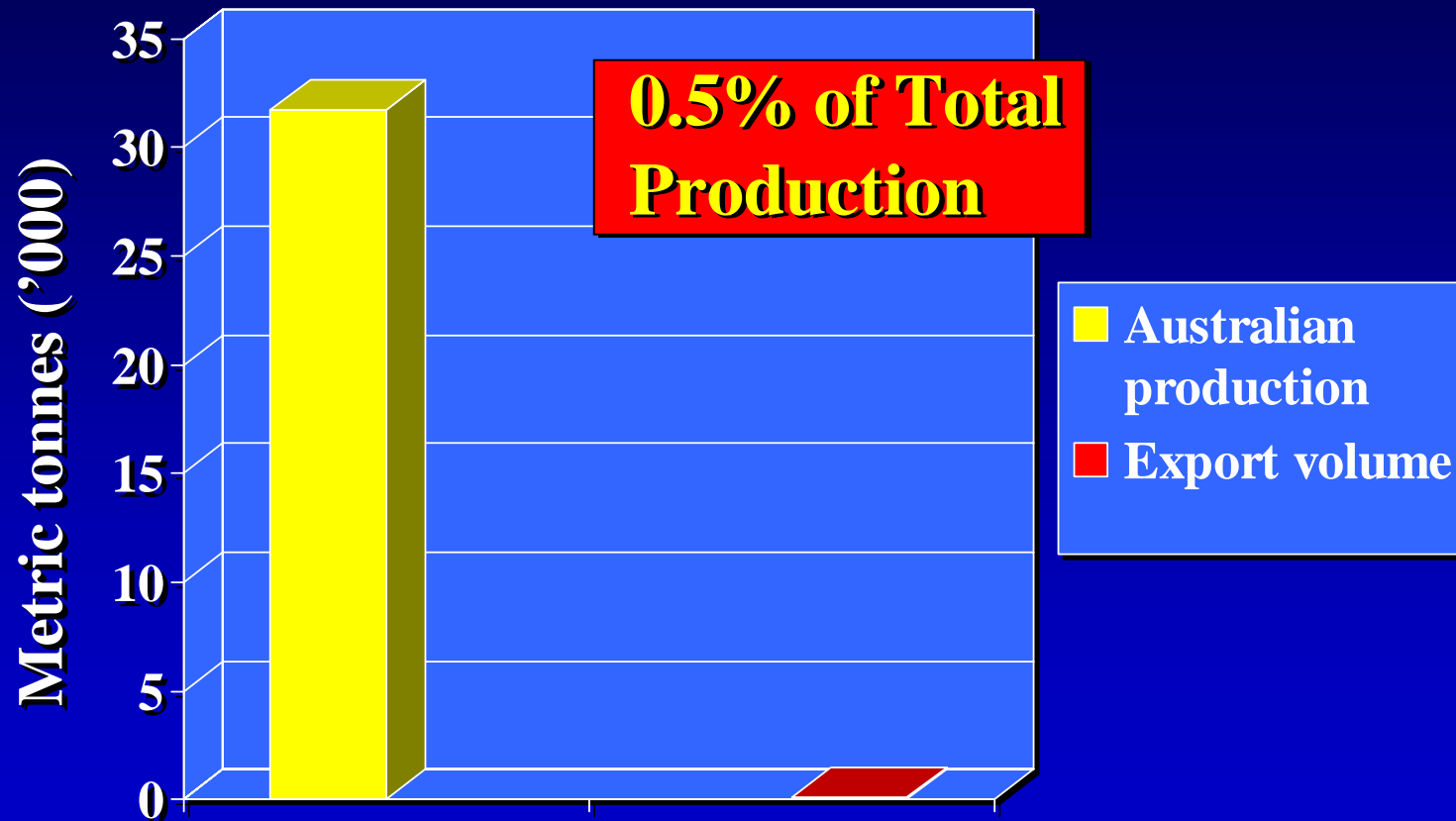
Source: Horticulture Australia

# Australian Avocado Exports - 2000



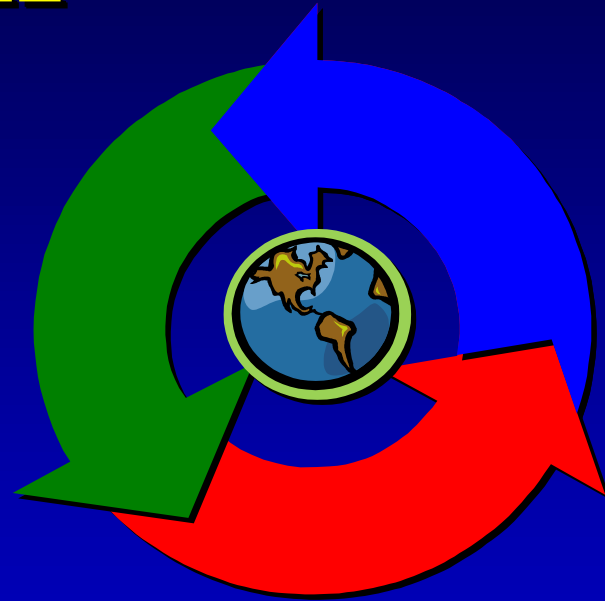
Source: Horticulture Australia

# Australian Exports in Relation to Production in 2000



Source: Horticulture Australia

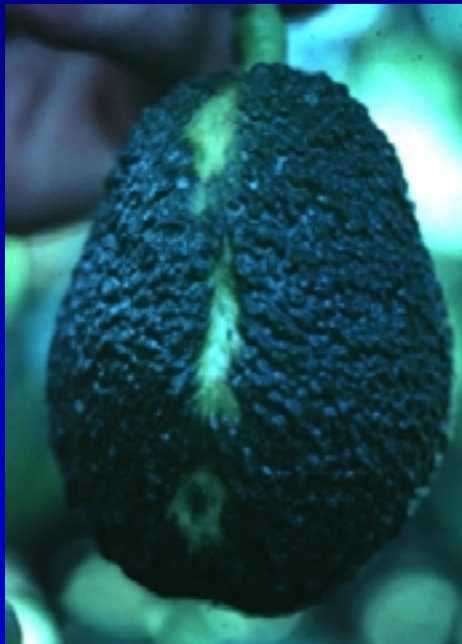
# Globalisation of Markets



**Increased competition in either  
domestic or international markets**

# Domestic Markets...

...are currently protected by Quarantine barriers although the situation is constantly under review....



**Sunblotch**



**Stem-pitting**

# Where are our future markets



# Where are our future markets?



Europe  
Too Hard

SE Asia  
Easy Access



# Where are our future markets?



Europe  
Too Hard

SE Asia  
Easy Access  
Education

# Where are our future markets?



# Where are our future markets?



# Opportunities on the Domestic Market!

**Australia - 1.6 kg/capita**

# Our Quality Record

- **40-50% of consumers are dissatisfied with avocados they have bought**
- **1 in 4 avocados bought at retail are unacceptable due to fruit rots**

# Fruit Rots



**Anthracnose**



**Stem-end rot**

- **Poor orchard hygiene**
- **Poor fungicide application**
- **Inappropriate postharvest fungicide use**
- **Harvesting immature fruit**

# Our Quality Record

- **40-50% of consumers are dissatisfied with avocados they have bought**
- **1 in 4 avocados bought at retail are unacceptable due to fruit rots**
- **2 in 4 avocados bought at retail are not consumed due to unacceptable quality**
- **The problem is greatest with Hass as the black skin disguises defects**

# Improving Fruit Quality to the Consumer

- **The supply chain**
  - **Handling (bruising)**
  - **Temperature management**
  - **Age of fruit on offer (retail)**

- **Growing the fruit**



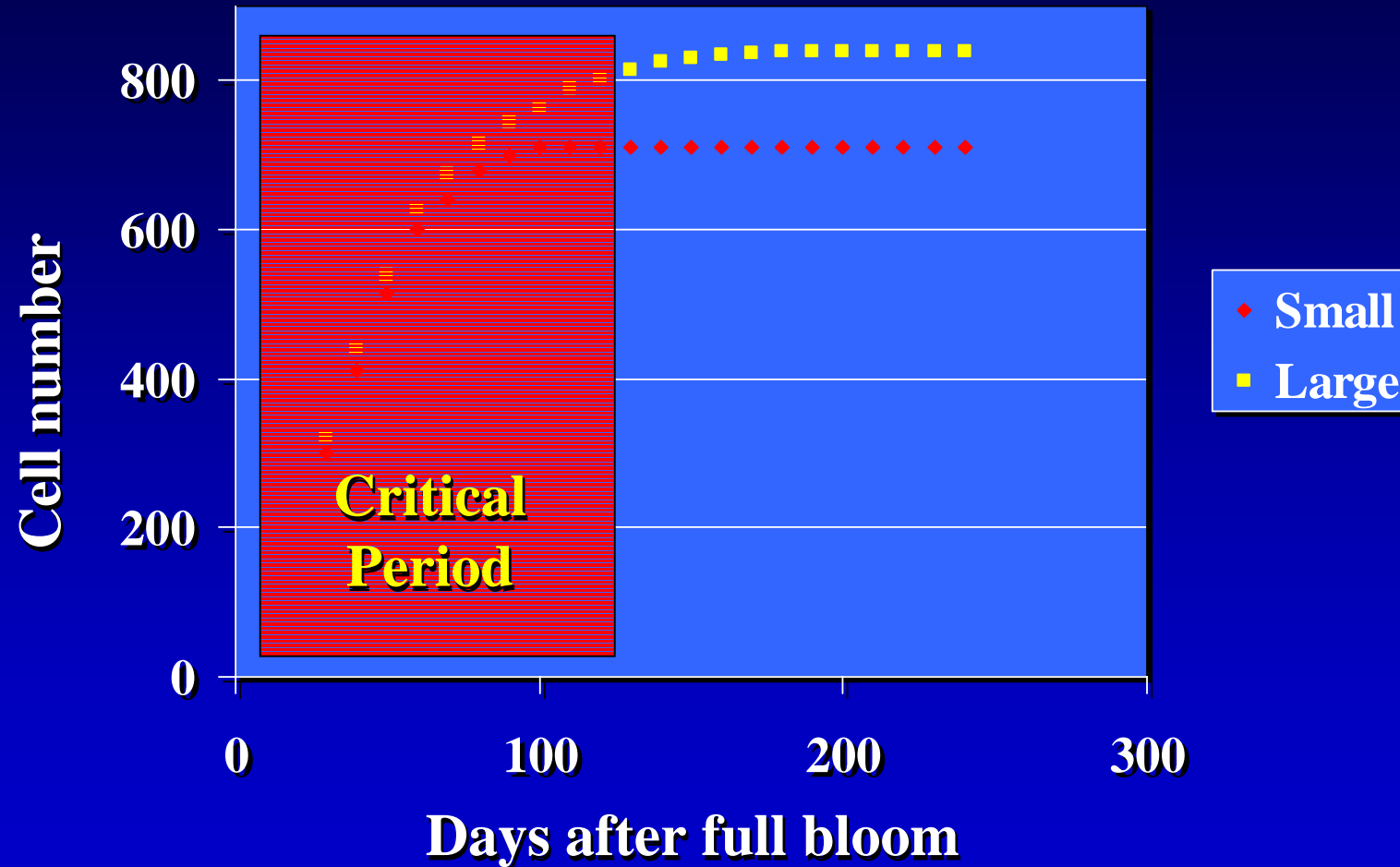
# Growing Quality

- Fruit size
- Fruit shape
- Shelf life
- Internal disorders
- Insect damage
- Anthracnose

# Growing Quality

- Nutrition
- Irrigation
- Plant Growth Regulators
- Other Management Practices
- Rootstocks

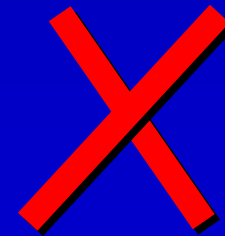
# Cell Numbers and Hass Fruit Size



Source: Cowan *et al.* (1997)

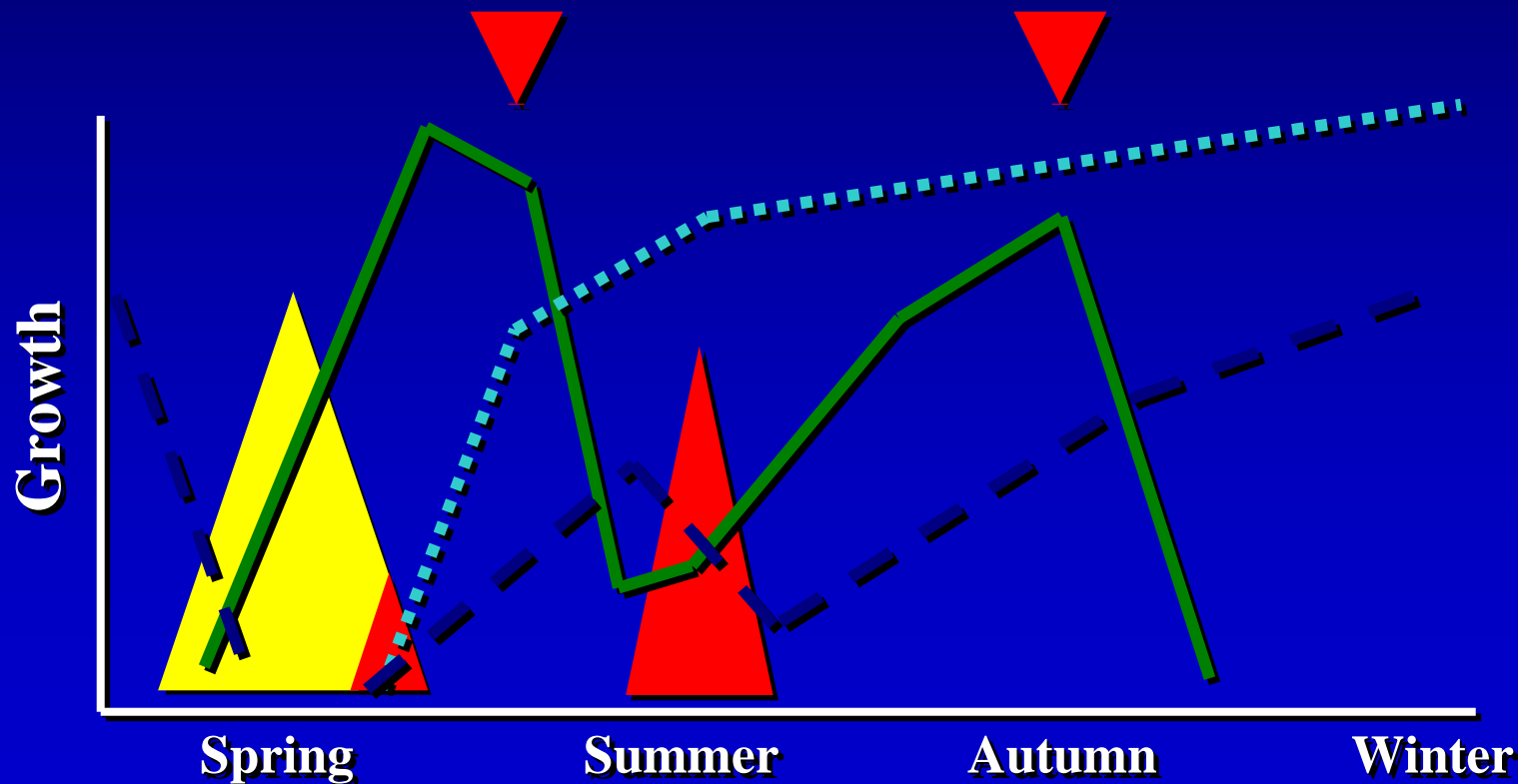
# Management During the Critical Period

- **Phytophthora root rot control**



# Management During the Critical Period

- **Phytophthora root rot control**



# Management During the Critical Period

- **Phytophthora root rot control**
- **Nutrition**

**Boron**

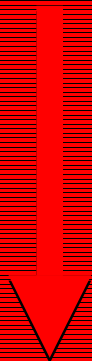
**Zinc**



**Both are needed  
where cells are  
actively dividing**

# Low Boron Reduces Size and Distorts Fruit Shape

18-25 mg/kg



- 4-15%

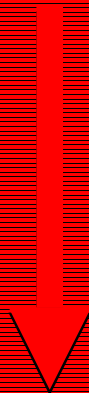


Sharwil from Boron deficient tree

Source: Smith *et al.* (1997); Bard & Wolstenholme (1997)

# Low Zinc Reduces Size and Distorts Fruit Shape

Less than 20 mg/kg



Smaller fruit



Hass from Zinc deficient tree

Source: Crowley *et al.* (1996)

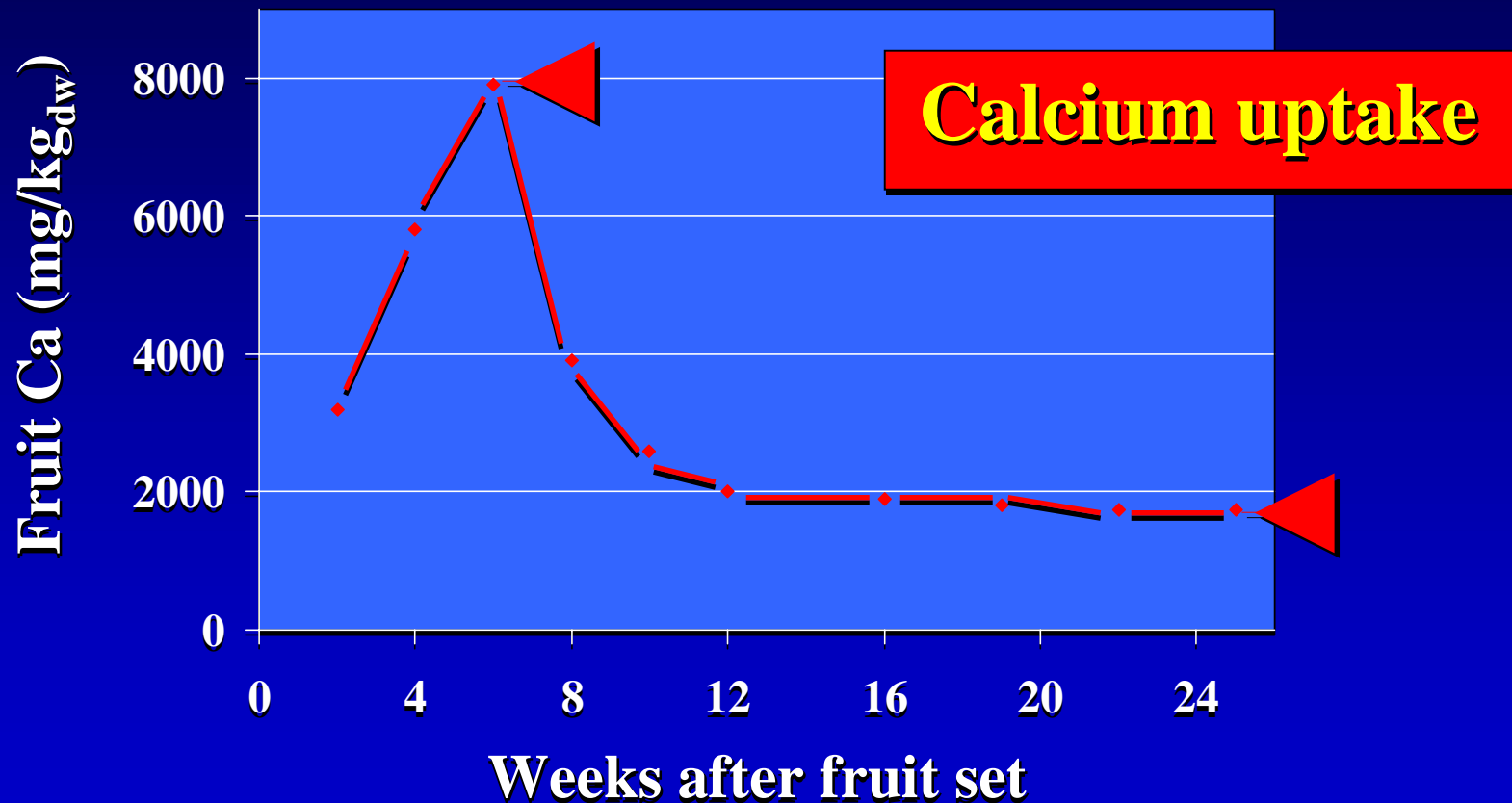


# Management During the Critical Period

- **Phytophthora root rot control**
- **Nutrition**

**Calcium**

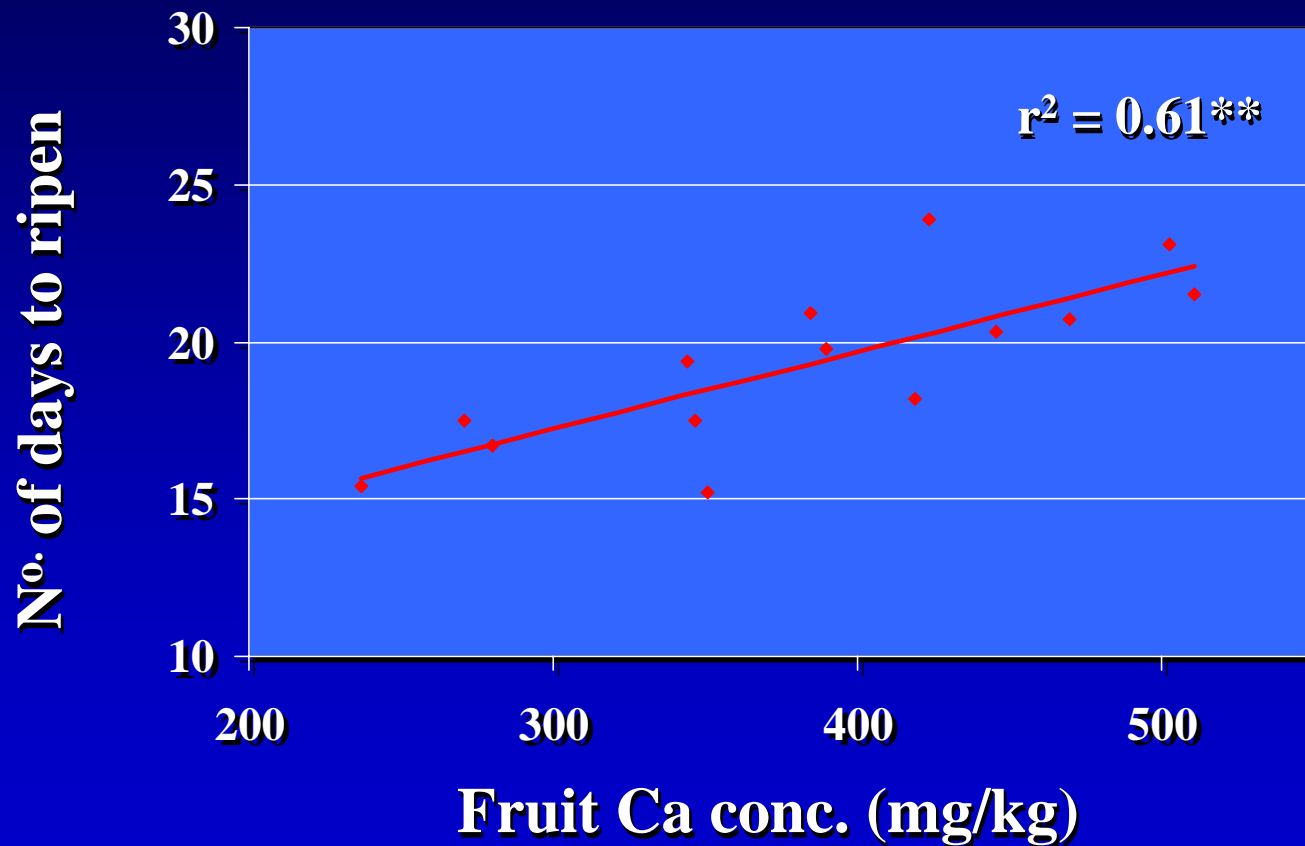
# Management During the Critical Period



Source: Witney *et al.* (1990)

# Calcium and Fruit Quality

- Shelf life



Source: Hofman *et al.* (2001)

# Calcium and Fruit Quality

- **Shelf life**

**Other nutrients that  
can affect shelf life are:**

**Nitrogen & Boron**

**Source: Arpaia *et al.* (1995)**

# Calcium and Fruit Quality

- **Shelf life**
- **Internal fruit disorders**

# Calcium and Fruit Quality

- **Internal fruit disorders**



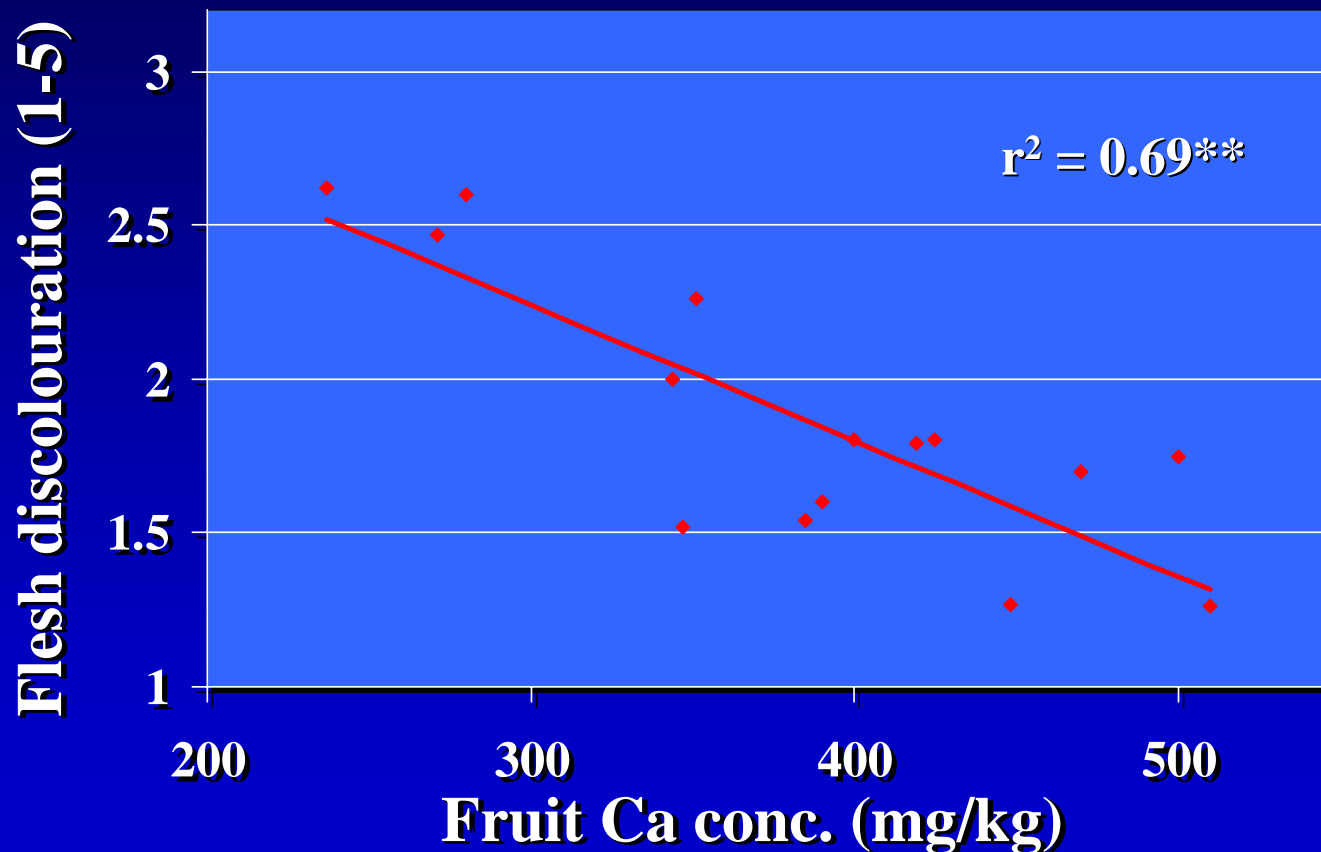
**Flesh discolouration**



**Vascular browning**

# Calcium and Fruit Quality

- Internal fruit disorders



Source: Hofman *et al.* (2001)

# Calcium and Fruit Quality

- Shelf life
- Internal fruit disorders

**Mg, K and N may also be implicated in the development of flesh disorders**



# Calcium and Fruit Quality

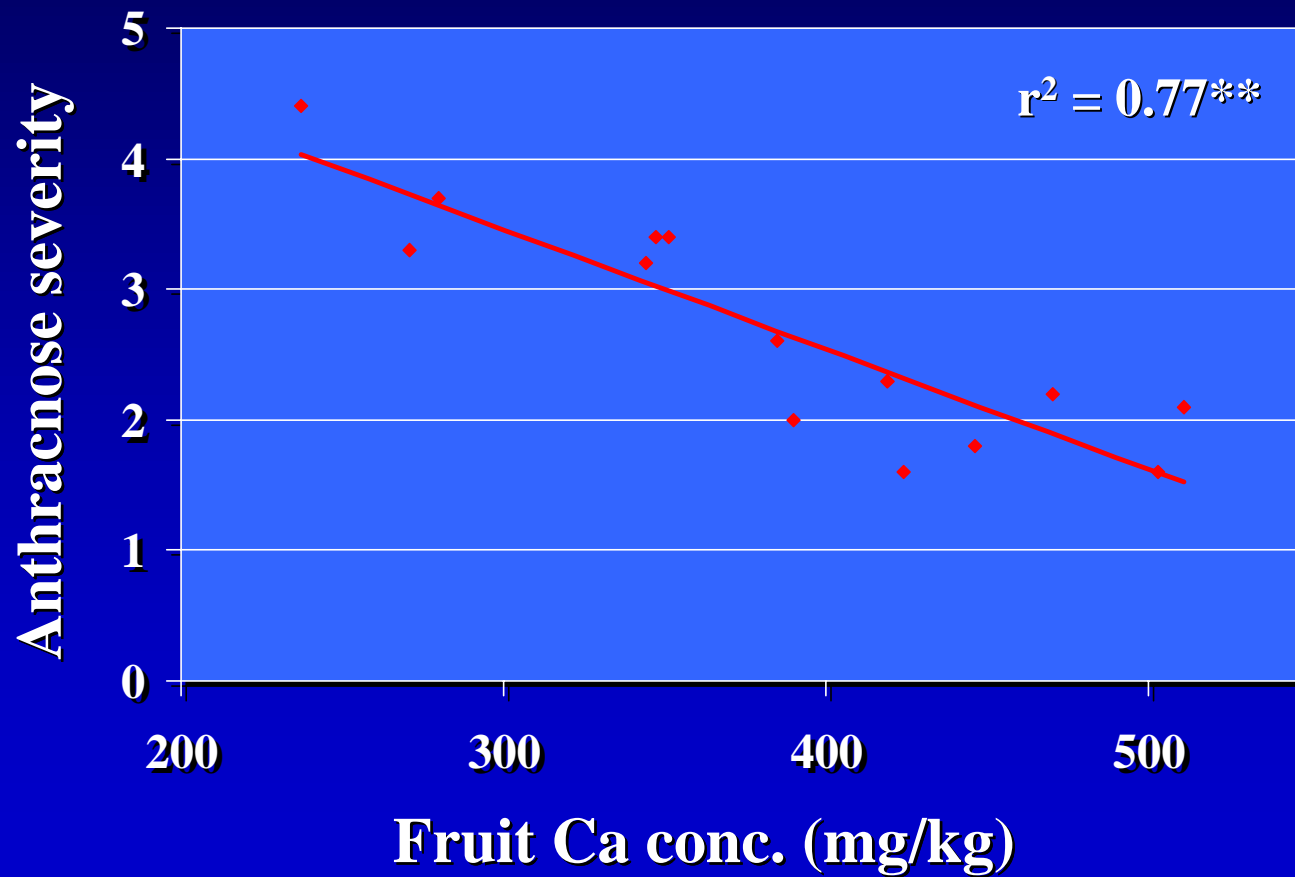
- **Shelf life**
- **Internal fruit disorders**
- **Anthracnose**

# Calcium and Fruit Quality

- **Anthraco**nose
  - **The most serious issue affecting fruit quality, particularly when grown in the humid subtropics**
  - **Infects fruit at all stages of development by penetrating the skin then remains latent until ripening**

# Calcium and Fruit Quality

- Anthracnose

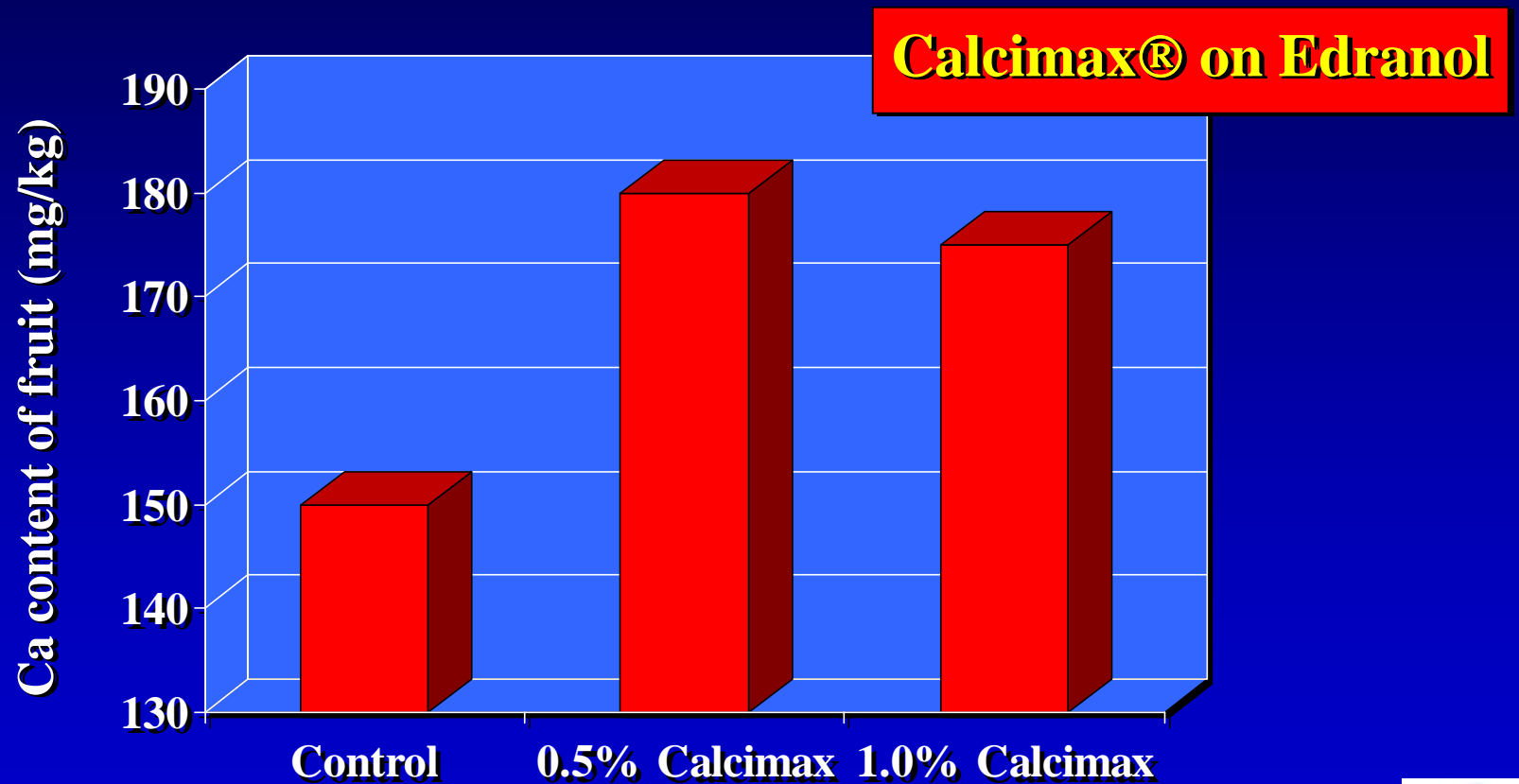


Source: Hofman *et al.* (2001)

# Managing Calcium in Avocados

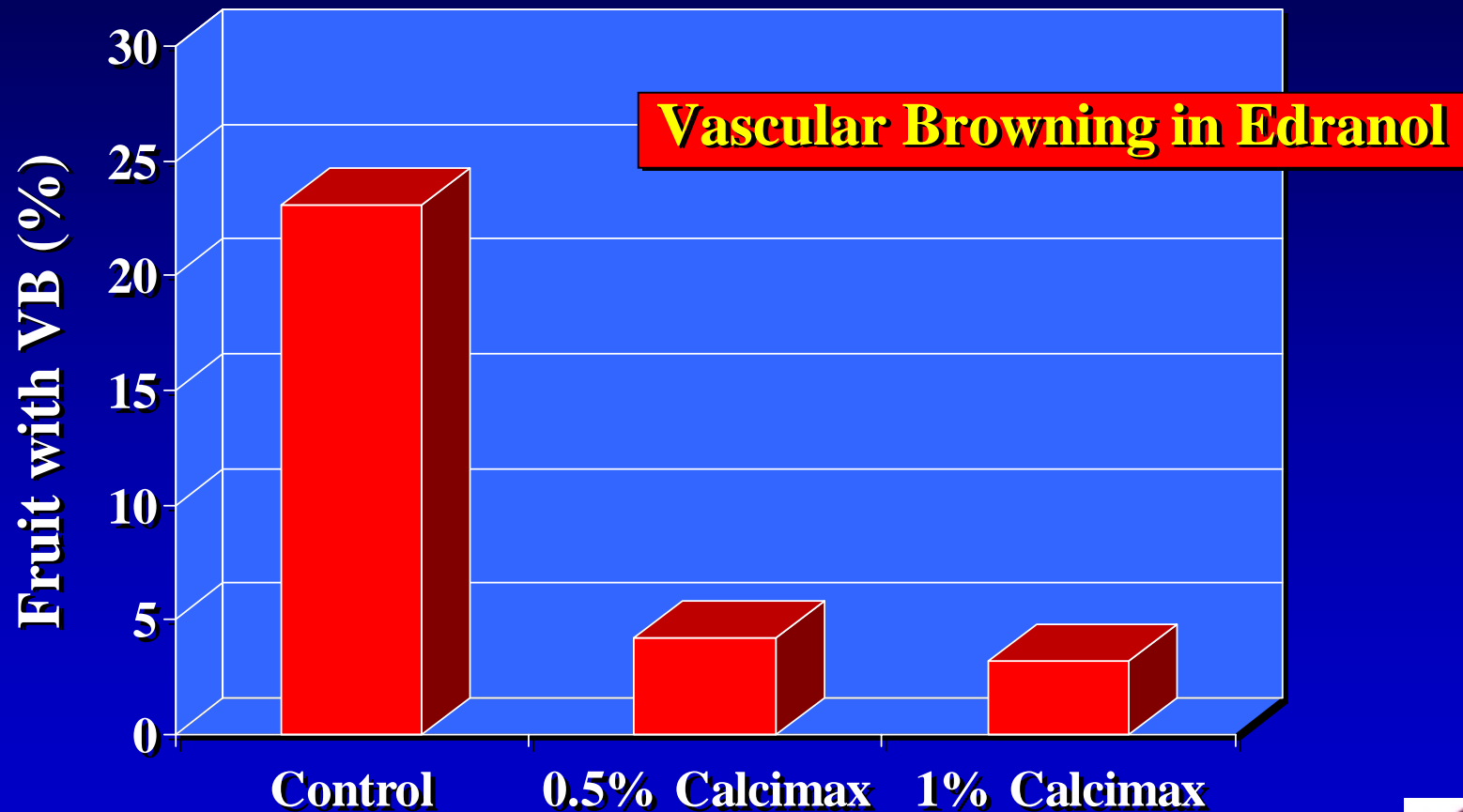
- **Not simple to increase fruit Ca content**
- **Foliar applications have not worked in the past**
- **Soil applications are most effective (gypsum)**
- **Do not over-stimulate shoot growth**
- **Mid-bloom applied PGR's increase fruit Ca content**

# Managing Calcium in Avocados



Source: Penter and Stassen (1999)

# Managing Calcium in Avocados



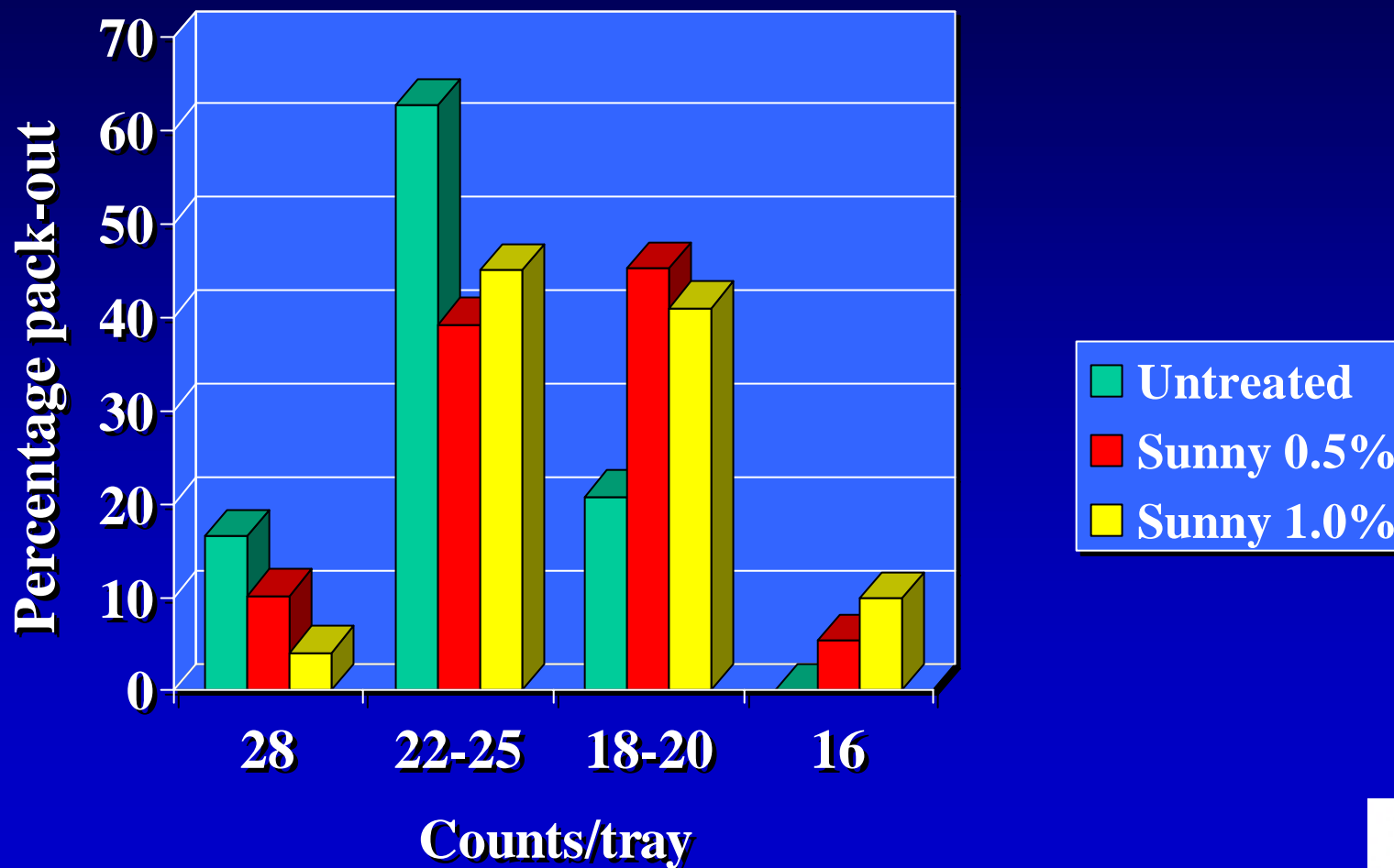
Source: Penter and Stassen (1999)

# Management During the Critical Period

- **Phytophthora root rot control**
- **Nutrition**
- **Plant Growth Regulators**

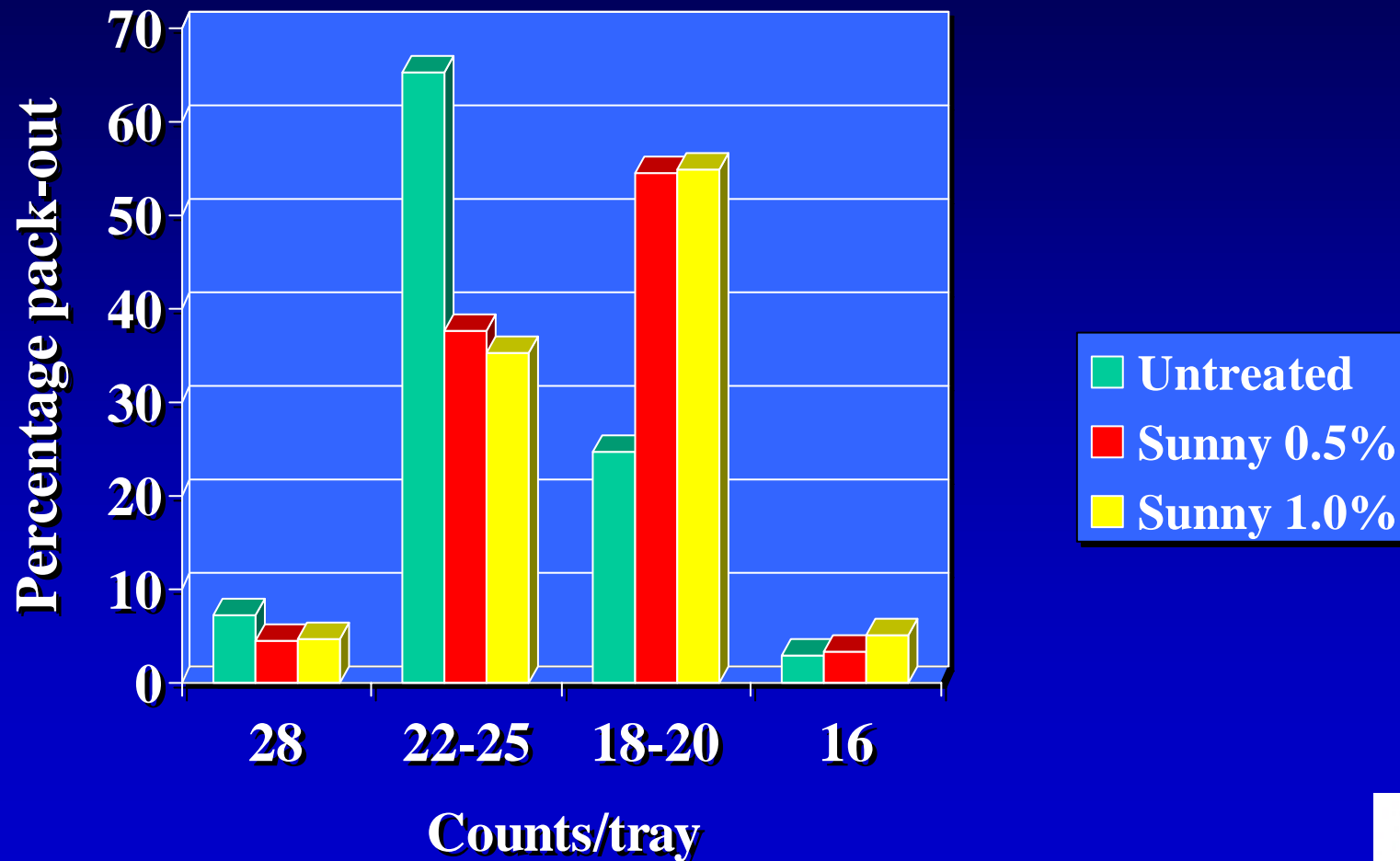
**Cultar®**  
**Sunny®**

# Effect of Sunny® on Size Distribution of Hass at Walkamin

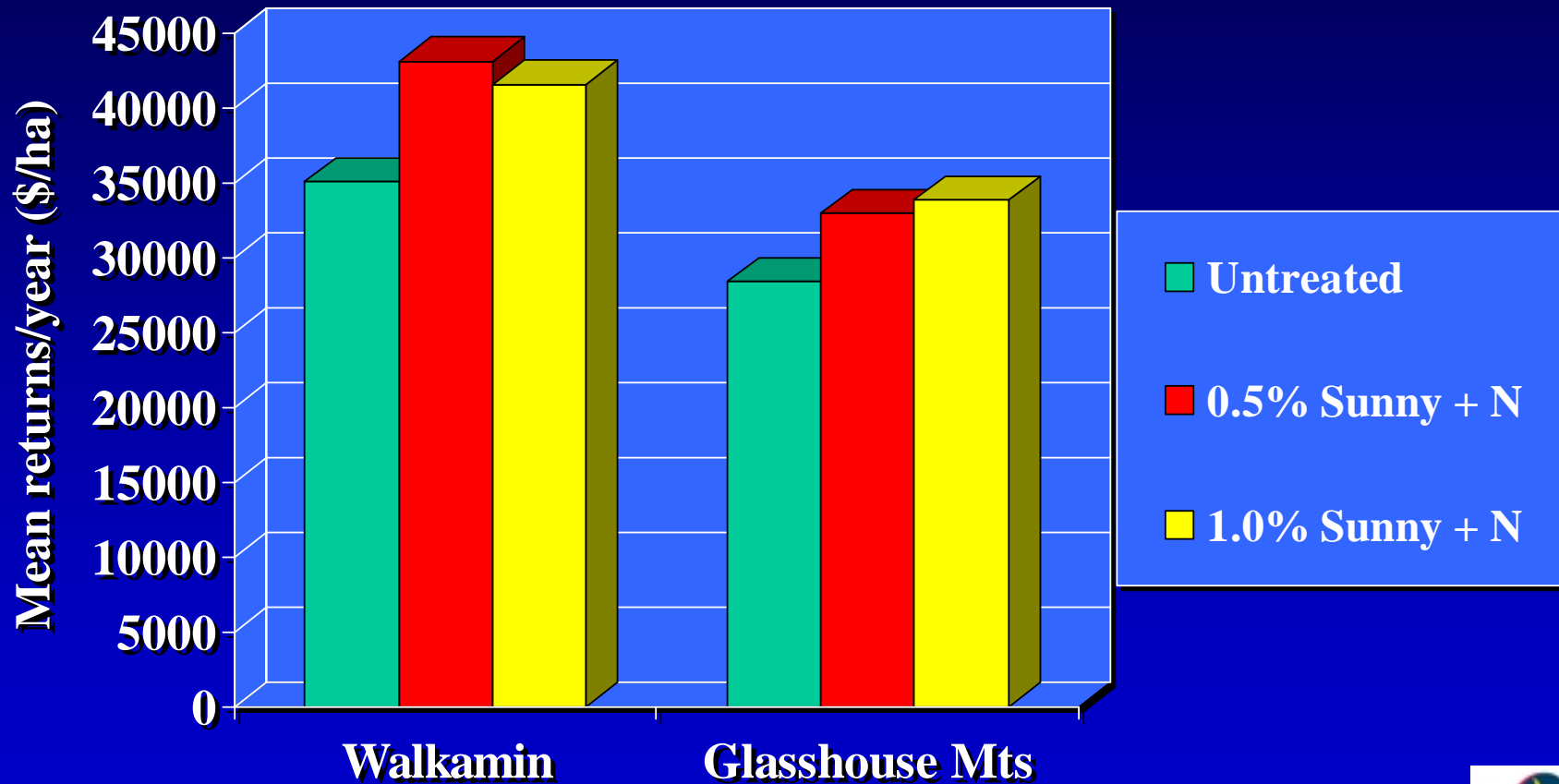




# Effect of Sunny® on Size Distribution of Hass at Glasshouse Mountain



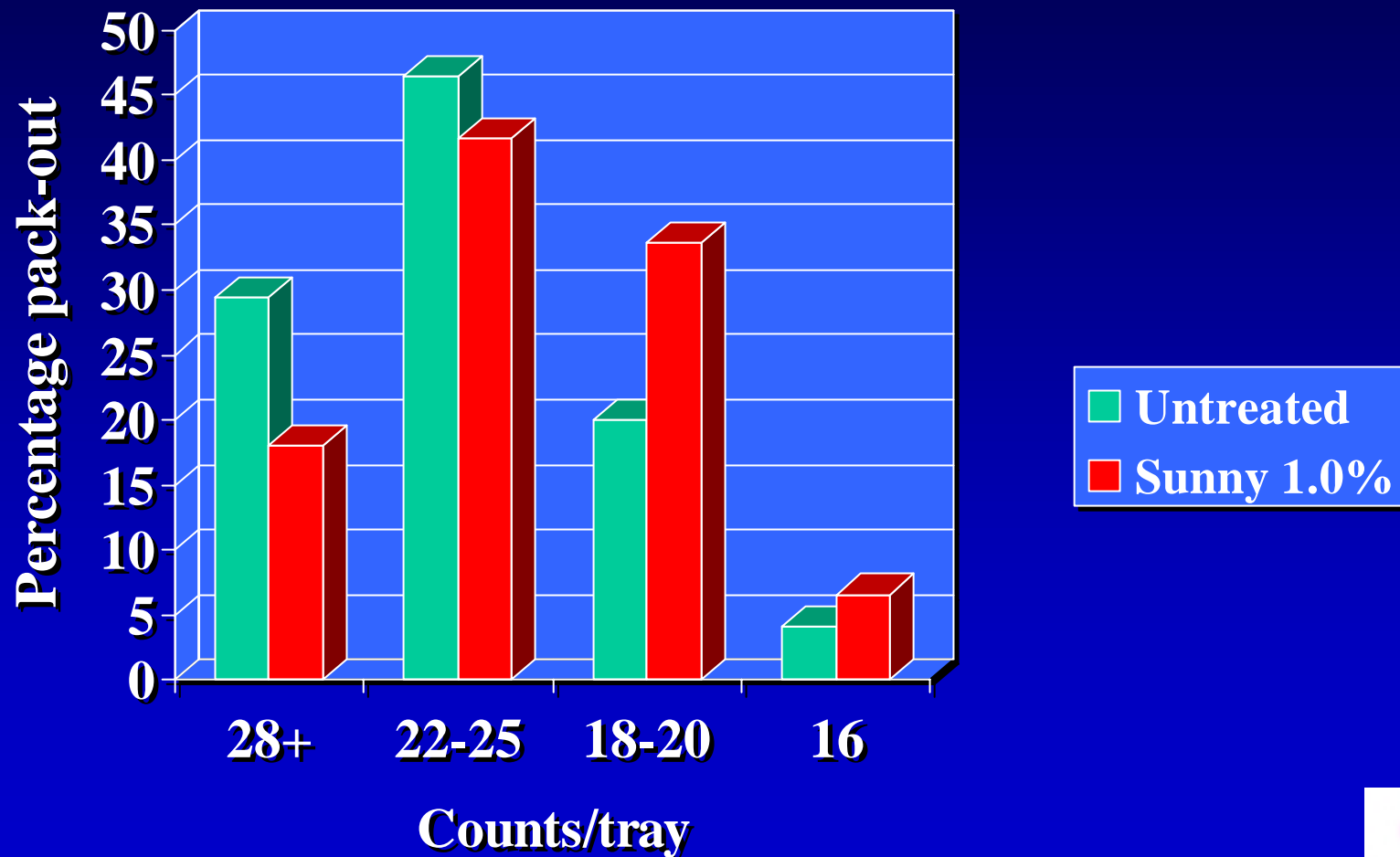
# Effect of Sunny® on Returns (\$/ha) from Hass over Two Years



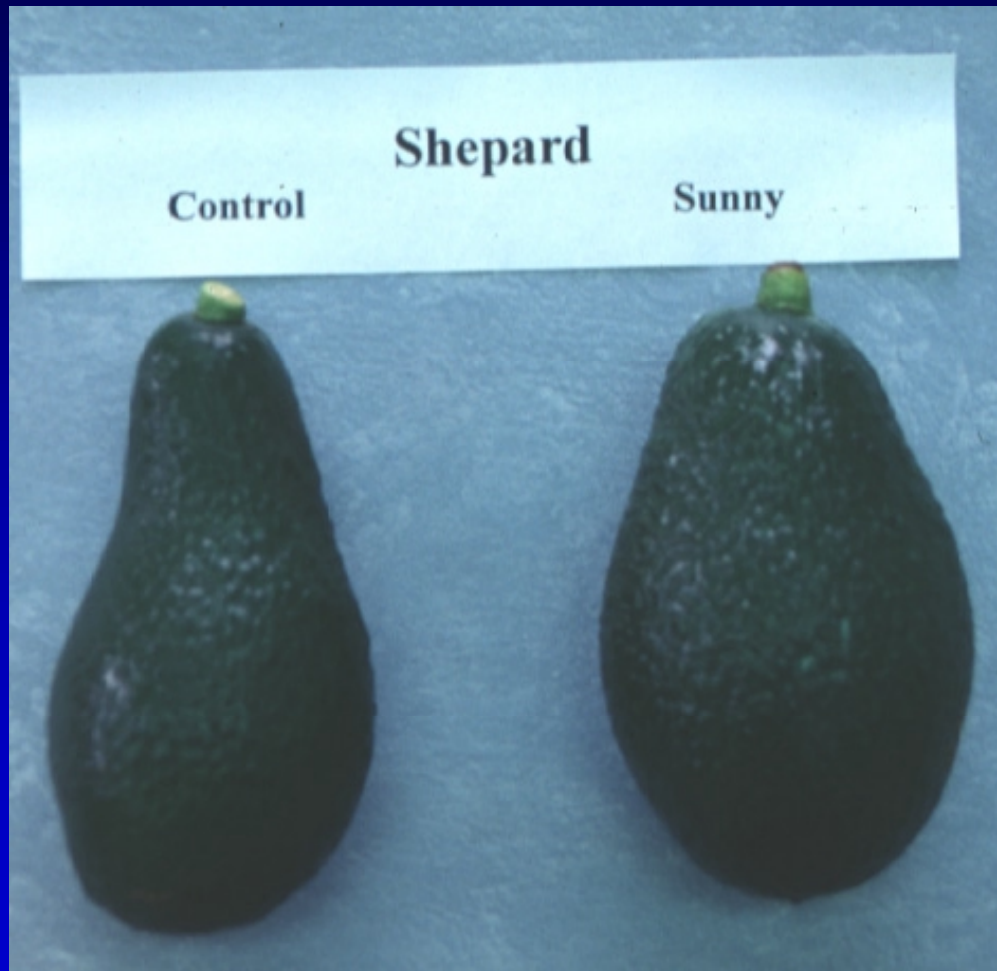
# Potential Skin-tear Problem Following Use of Sunny® on Hass



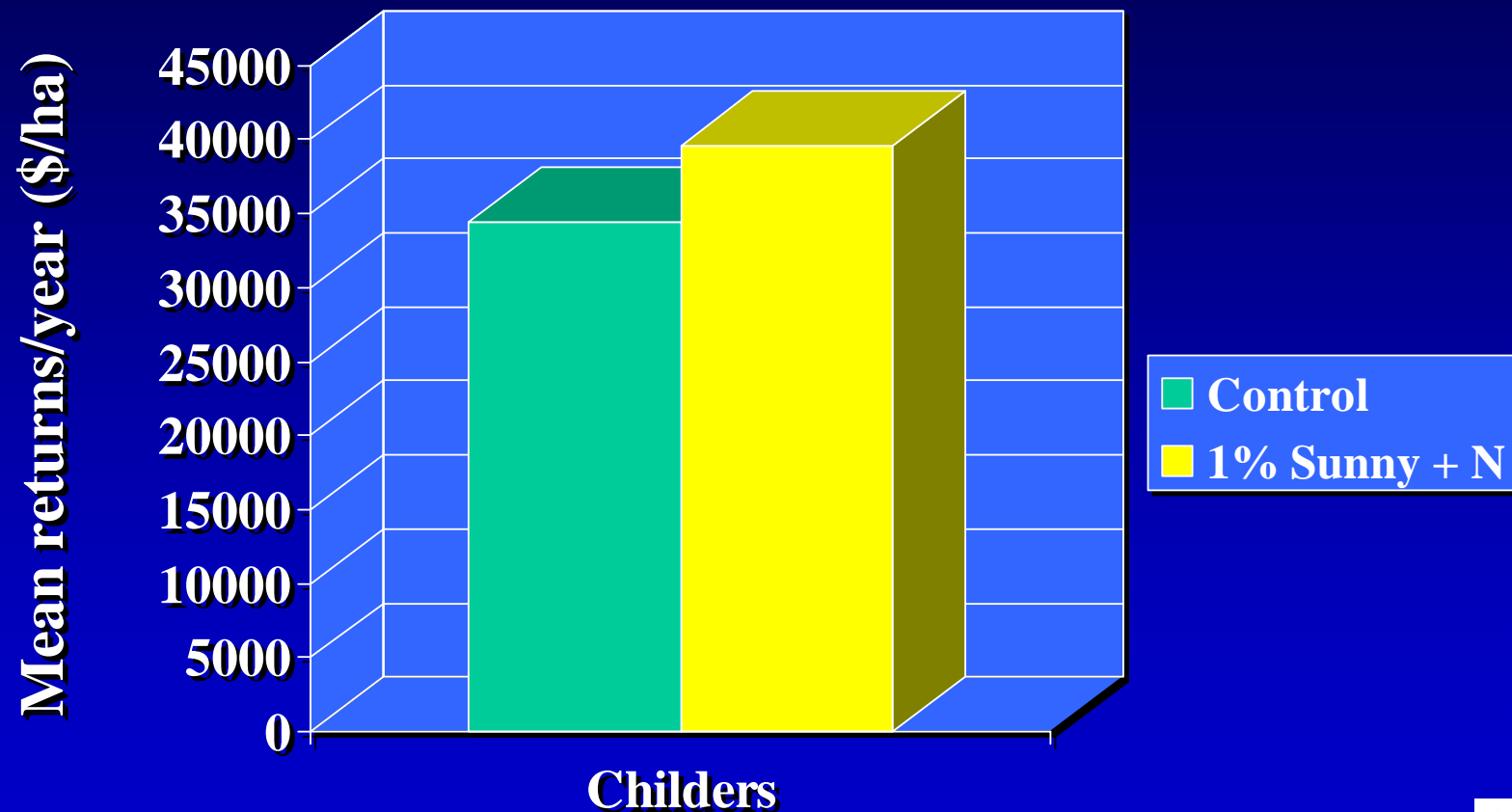
# Effect of Sunny® on Size Distribution of Shepard at Childers



# Effect of Sunny® on the Fruit Shape of Shepard



# Effect of Sunny® on Returns (\$/ha) from Shepard over Two Years



# Management of Fruit Quality

- **Phytophthora root rot control**
- **Nutrition**
- **Plant Growth Regulators**
- **Other Management Practices**

**Includes - girdling  
mulching**

# Management of Fruit Quality

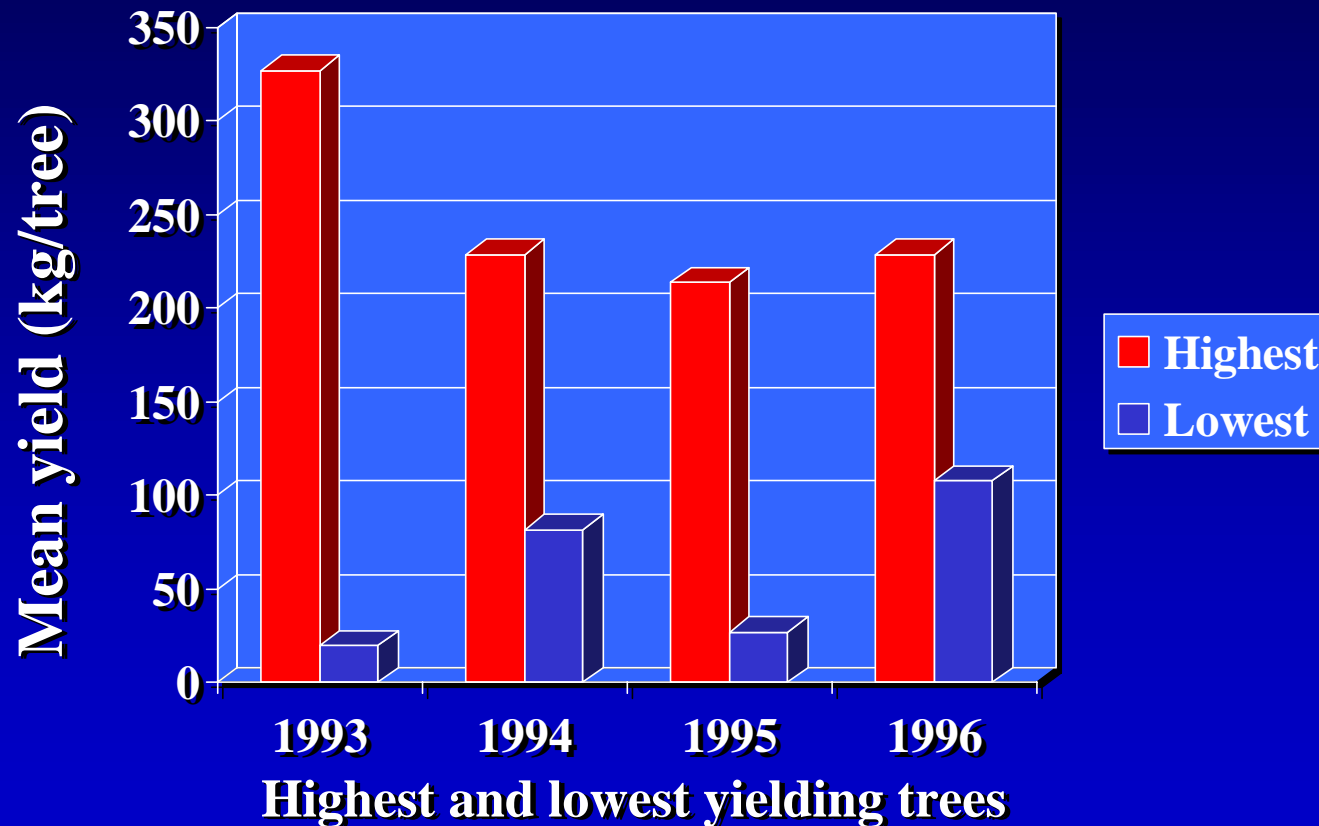
- **Phytophthora root rot control**
- **Nutrition**
- **Plant Growth Regulators**
- **Other Management Practices**
- **Rootstocks**





**The jeans  
genes make  
the  
difference!**

# Comparison between Highest and Lowest Yielding Trees in Orchard Block

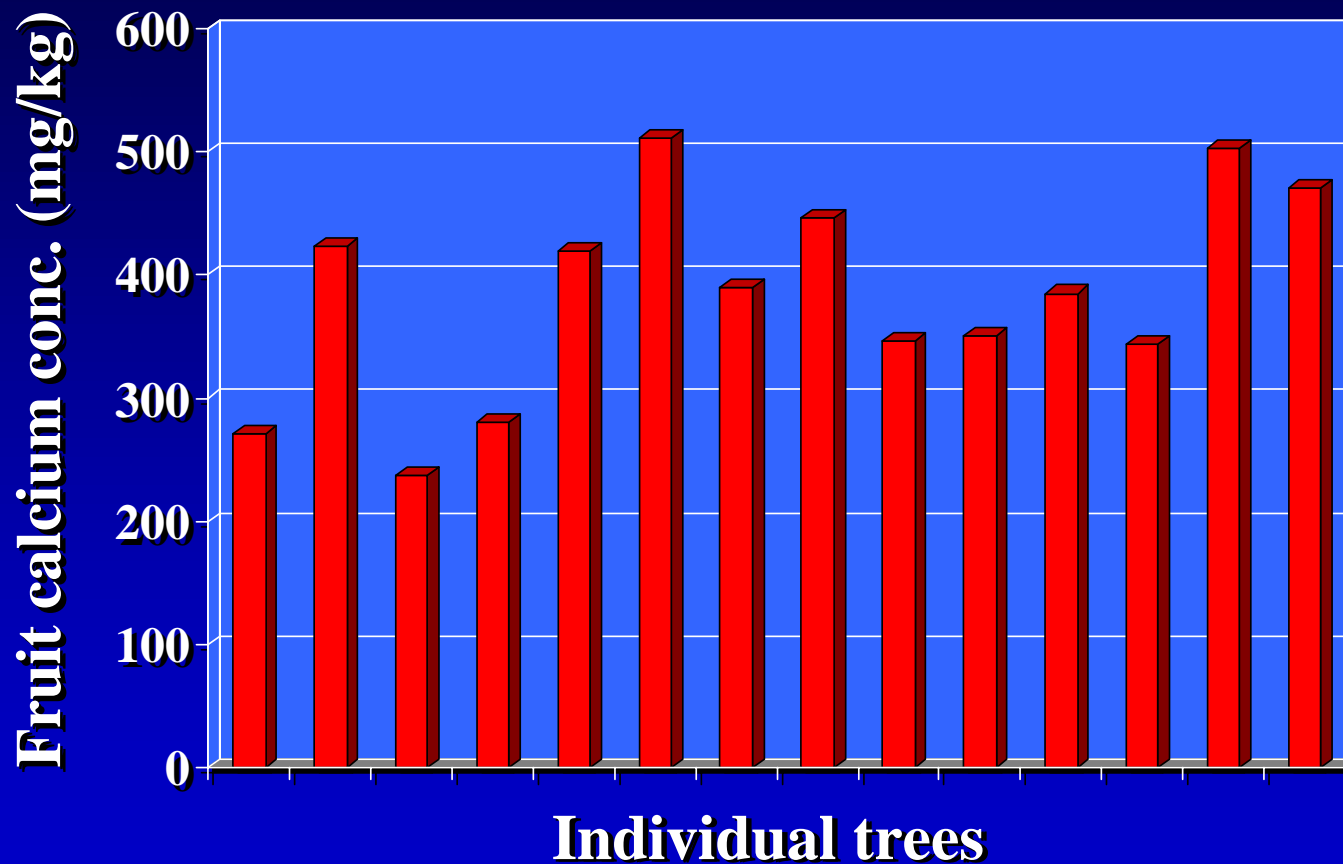


Source: Thomas (1997)

# Physiology of Scion/Rootstock Combinations

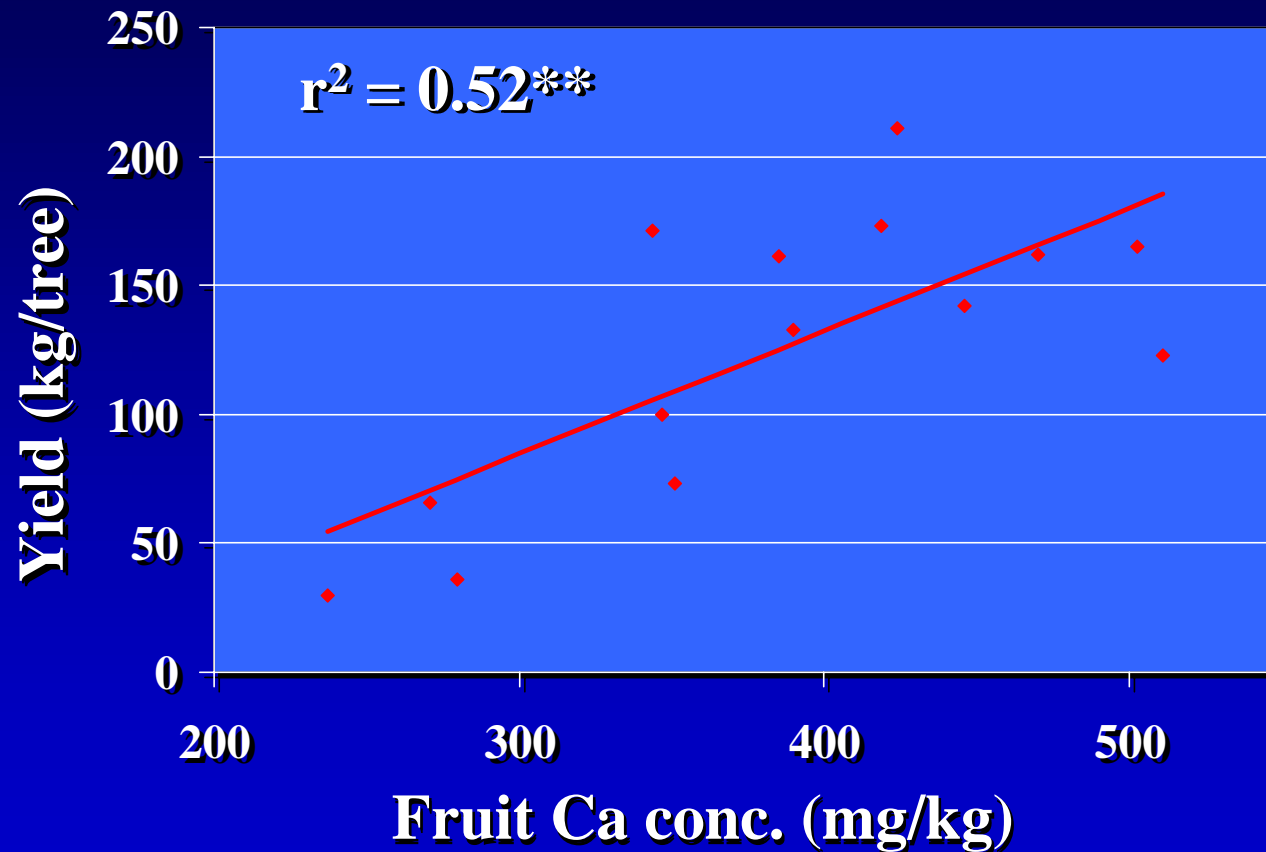
**Are we dealing  
with Racism?**

# Differences in Ca Concentration in Fruit from Adjacent Trees



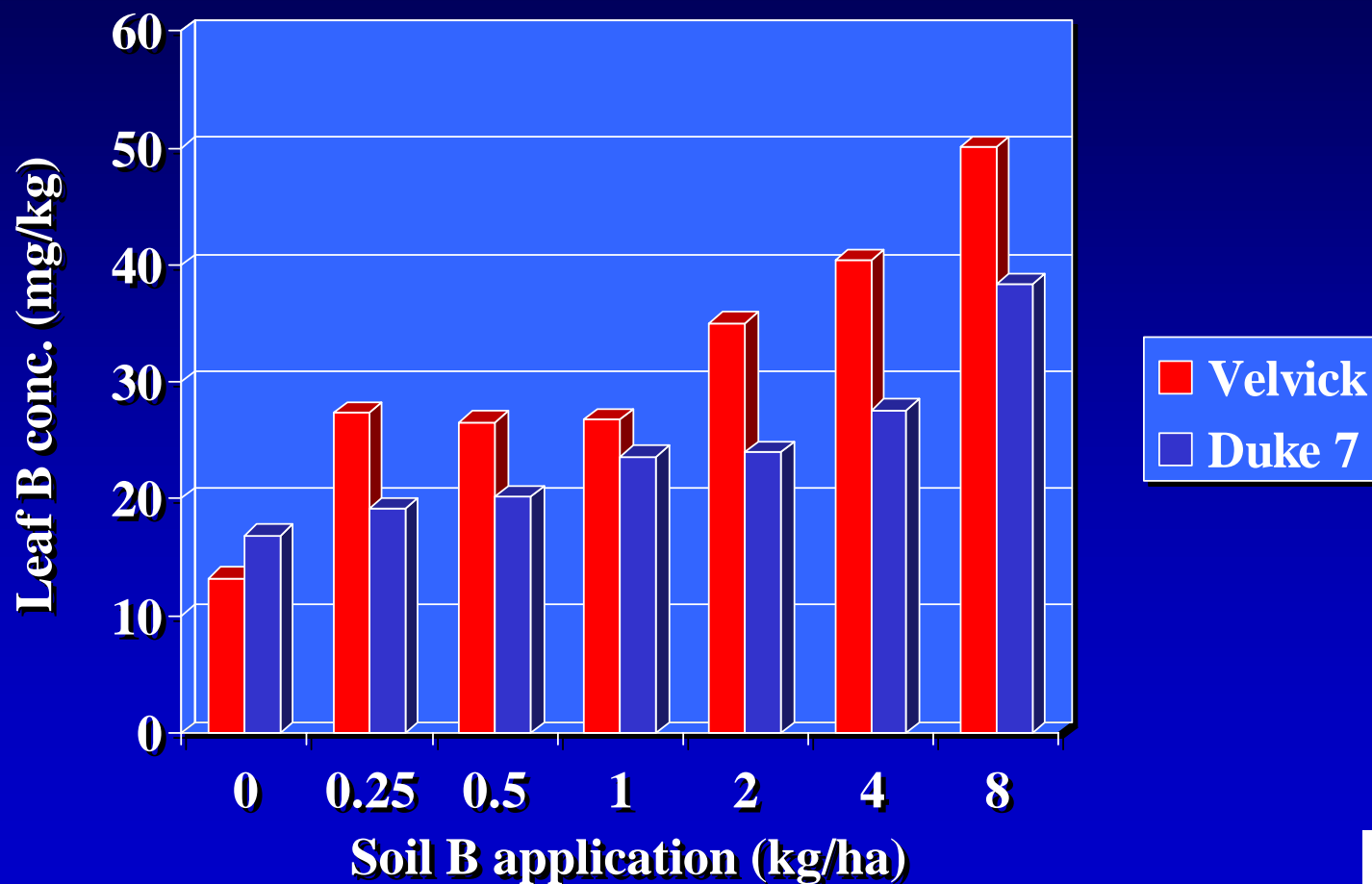
**Source: S. Vuthapanich, P.J. Hofman & A.W. Whiley,  
unpublished results (1998)**

# Relationship Between Yield and Fruit Ca Concentration



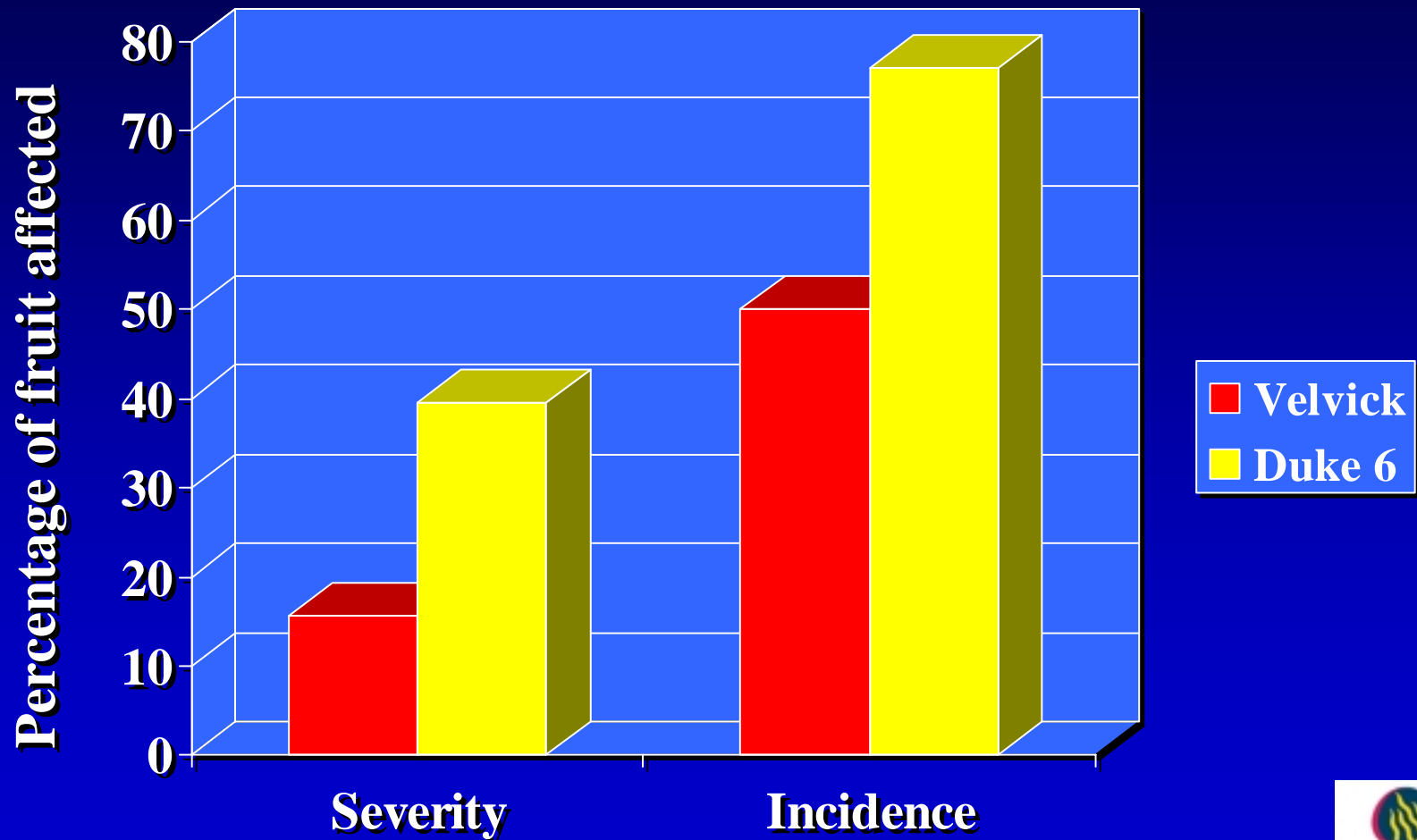
Source: Hofman *et al.* (2001)

# Effect of Rootstock on Boron Uptake in Hass



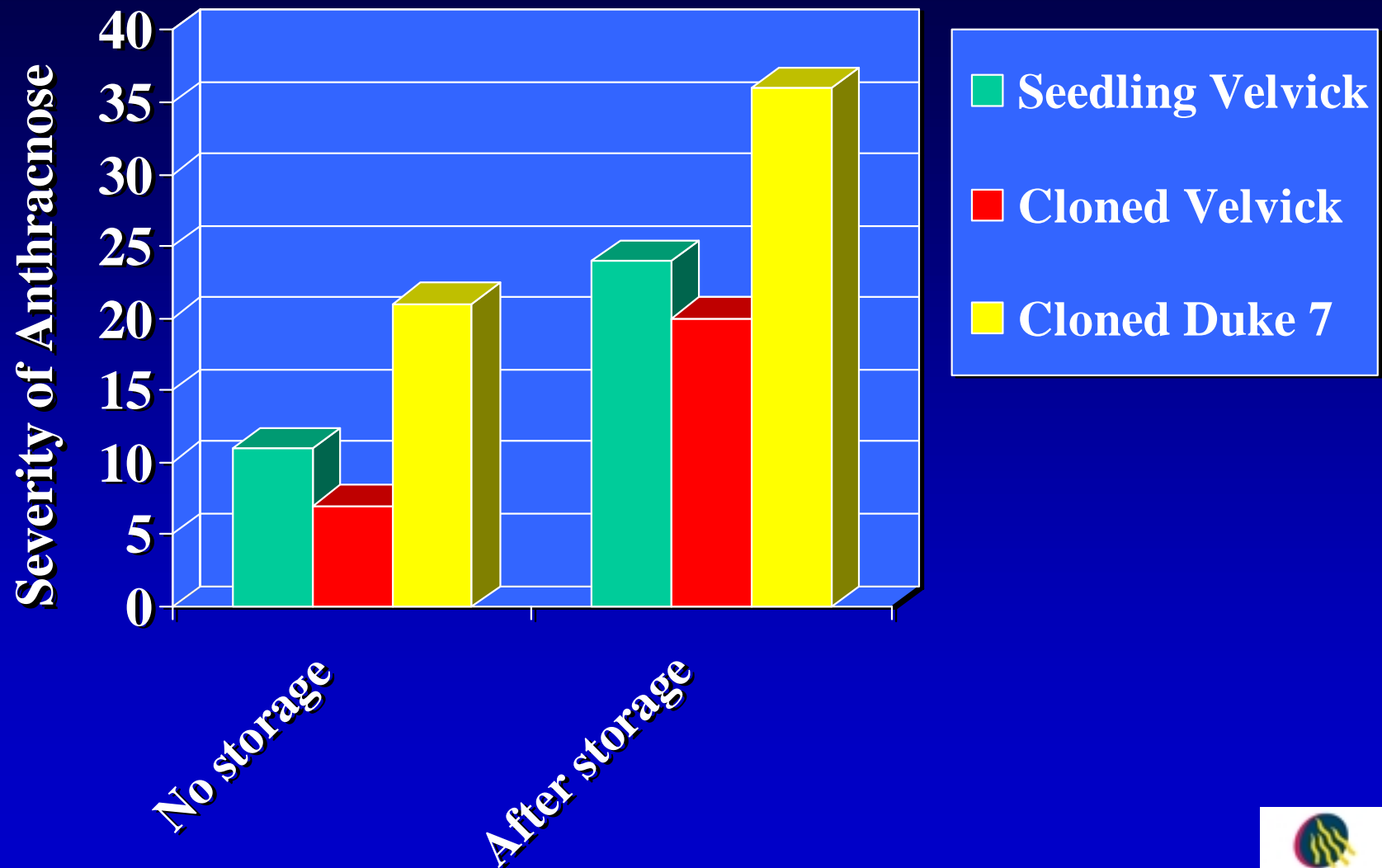
Source: Whiley *et al.* (1996)

# Effect of Rootstocks on Anthracnose



Source: Willingham *et al.* (2001)

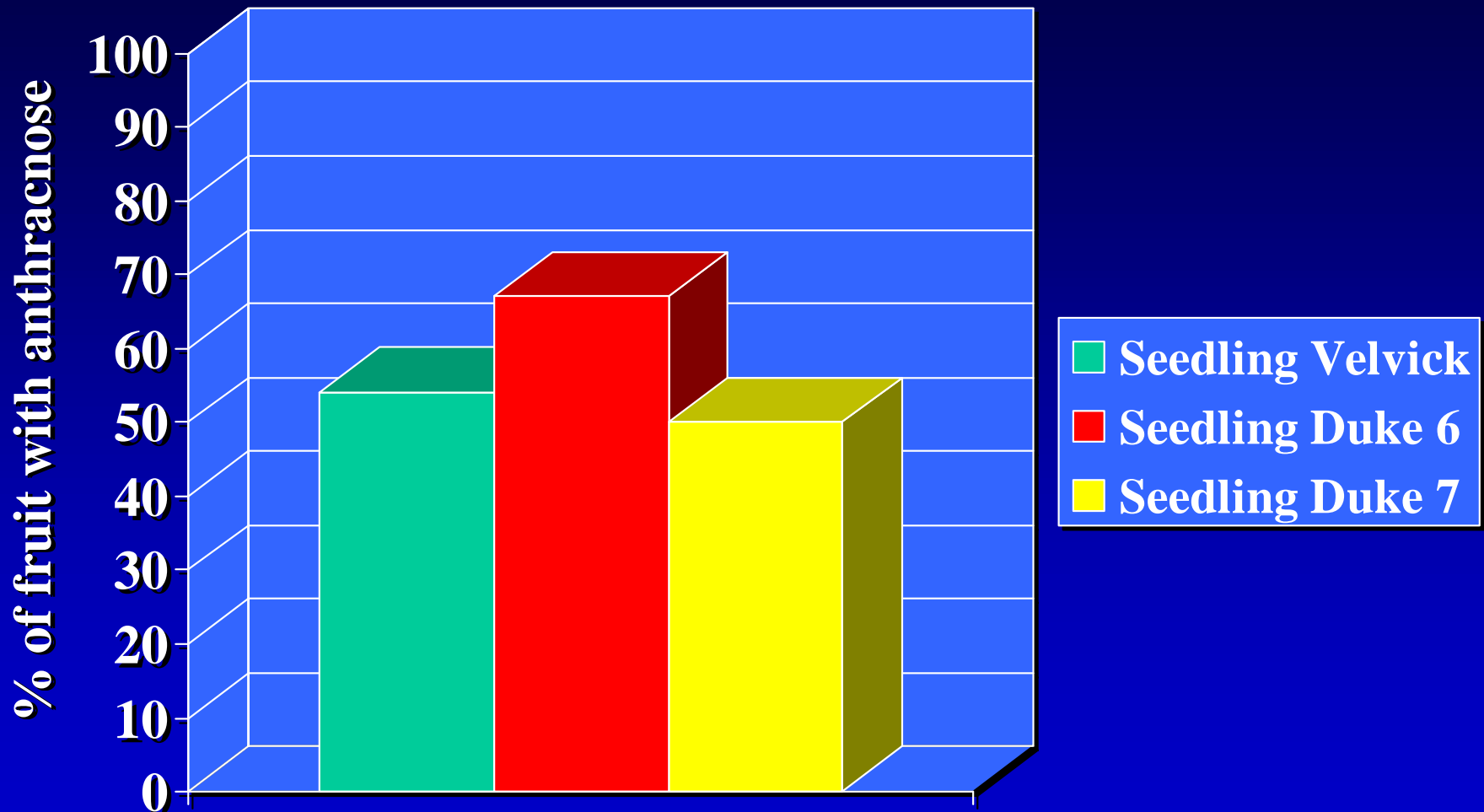
# Effect of Rootstocks on Anthracnose



Source: Marques *et al.* (2001)

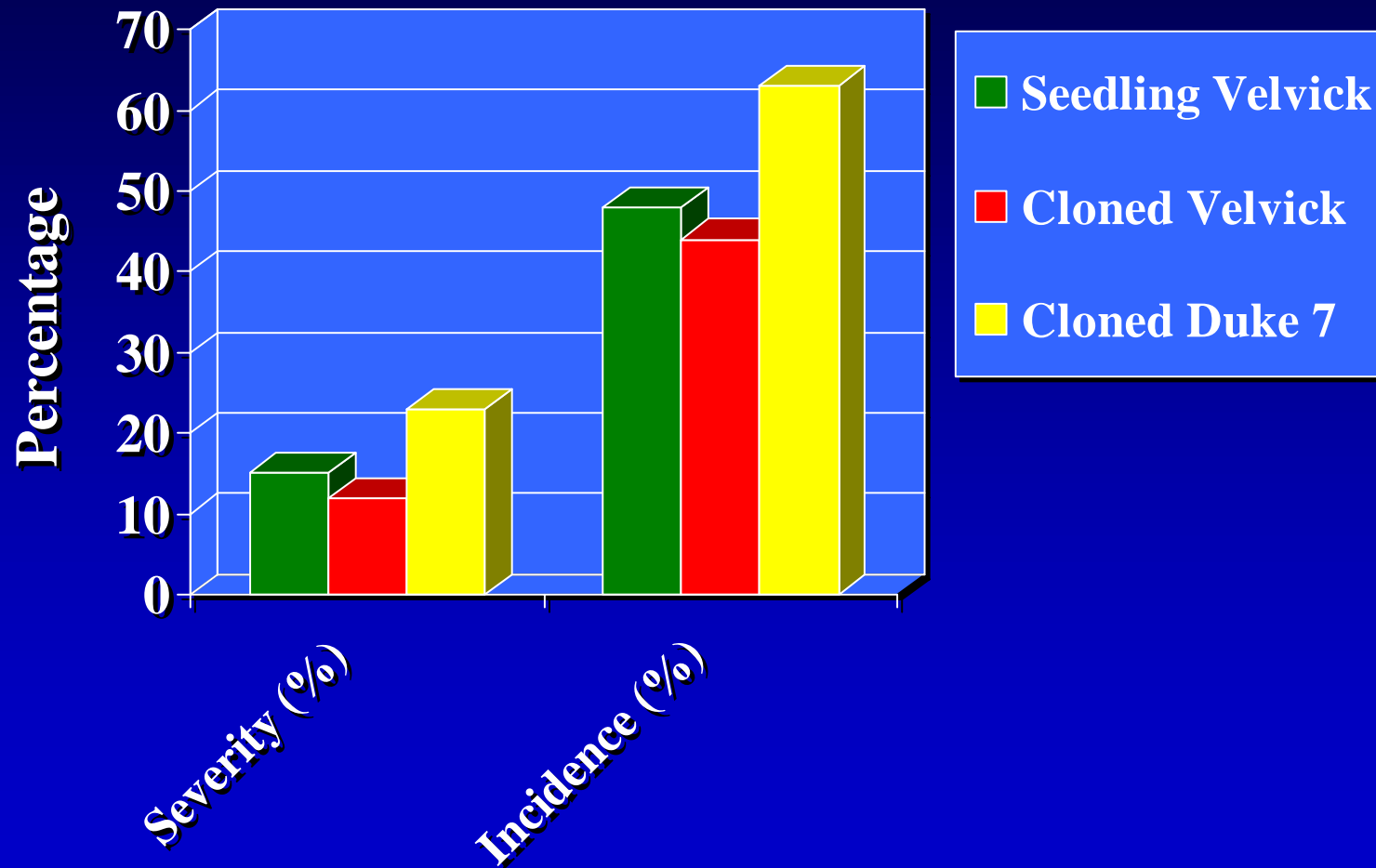


# Effect of Rootstocks on Anthracnose



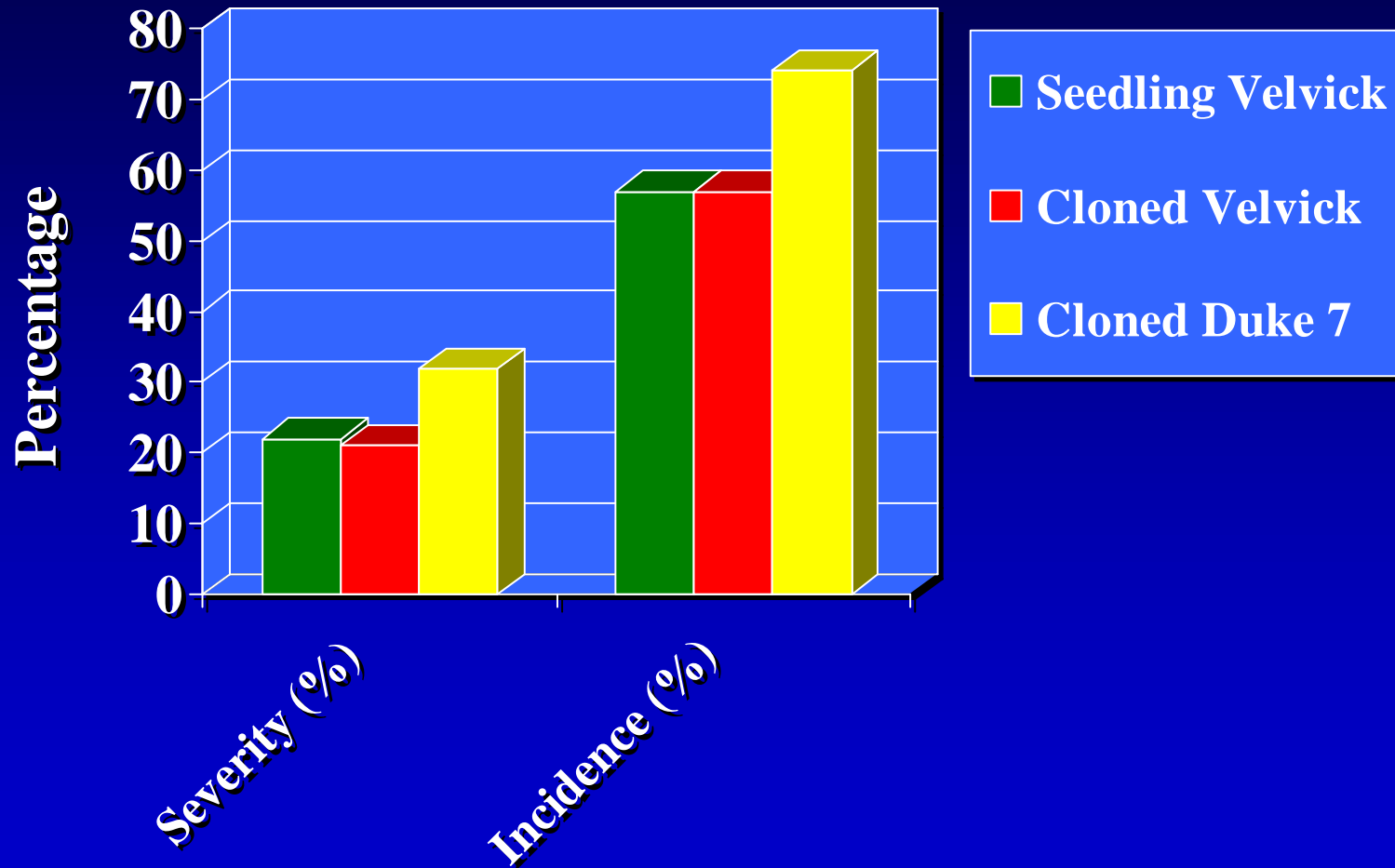
Source: J.R. Marques, unpublished results (2000)

# Effect of Rootstock on Flesh Discolouration Following Storage



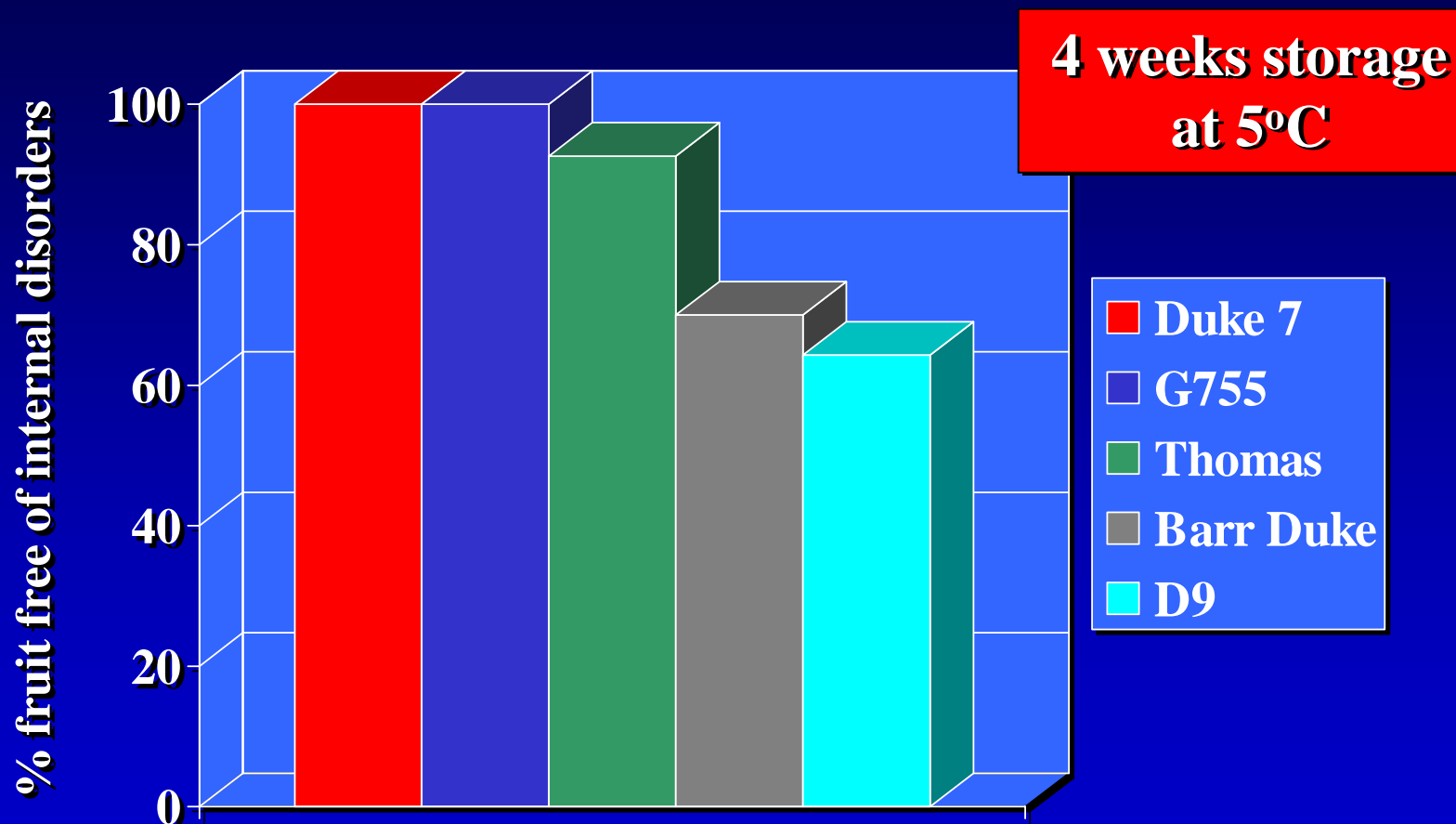
Source: Marques *et al.* (2001)

# Effect of Rootstock on Vascular Browning Following Storage



Source: Marques *et al.* (2001)

# Effect of Rootstocks on Internal Fruit Disorders in Hass



Source: Smith (1993)

# Vision 2020

*“A journey of a thousand miles must begin with a single step”*

**Source: Lao-Tzu, Chinese philosopher (300 BC)**

# Vision 2020

**I trust with the advantage  
of “2020 Vision” your  
industry will move  
forward in this direction  
and take the first step!**

# Acknowledgments

I wish to thank the following for support to progress the ideas developed in this presentation:

**Australian Avocado Growers Federation**

**Horticulture Australia**

**Queensland Horticulture Institute**

**Sumitomo Chemicals Australia**

